

# THE WORLD IS YOUR OYSTER

## Choose a career in seafood

Last year more than 1.4m tonnes of fish and shellfish were landed and imported into the UK – that's a lot of food to get to people's plates, but it also creates lots of employment opportunities for people working in the seafood supply chain. Before you know it you could be travelling the world, learning an array of new skills and even opening your own business. If you like the sound of that, here's some more reasons to consider joining a rapidly growing industry...

### 1. A LIFETIME OF ADVENTURE

If it's a challenge you want then the seafood industry has plenty to offer. From hauling in a catch on a busy vessel on the open sea to becoming a marine biologist, the sheer diversity of opportunity open to young men and women is incredible.



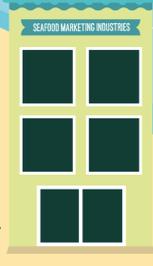
### 2. TRAVEL THE WORLD

Seafood is a global industry. There are very few industries or careers that can offer you the chance to gain a view or knowledge of the world quite like the seafood industry. Whether you're working as a fish buyer or a deckhand, travelling the world could soon become something that's a regular part of your working life.



### 3. BECOME A LEADER

Working on land in the seafood industry is vitally important too. There are numerous roles open to those who would rather work ashore, where you'll be able to learn how to lead a team and develop your skills and expertise, whether in food manufacturing or finance, business strategy, IT skills or marketing. And that's just the beginning...



### 4. OPEN YOUR OWN BUSINESS

From running a mobile fish van, fishmongers, fish and chip shop, or restaurant to skipping a vessel, in a short space of time you could quite quickly be running your own business.



### 5. LEARN KEY LIFE SKILLS

Working as a fisherman, for example, you would form part of a close-knit team where you'll develop a heightened sense of safety and an ability to deal with intense situations.

In general, the opportunity to acquire transferable skills such as first aid, contract negotiation and networking is highly possible in this diverse industry.



### 6. EARN A GOOD SALARY

It's a specialist industry which means that salaries can often be quite generous. In a relatively short period of time, depending on the sector, you could be earning in excess of £30,000 per year by the time you're 25 years old.



### 7. TRAINING AND CAREER PROGRESSION

Apprenticeships, qualifications and short courses are available to help you fast track your career in the seafood industry. Once qualified the chance to progress and continue to learn is always there, supported by very real opportunities to help you move up the business ladder. The industry moves quickly but that's reflected in the opportunities for those who want to move with it.



## WHAT ARE YOU WAITING FOR?

### 4 paths into the seafood industry



#### FISHERMAN

The heart and soul of the seafood industry.

Young men and women who want to become a **deckhand** need to be physically fit and undertake mandatory safety training. There's also an option to do an **apprenticeship** which is available for those who want a more in depth learning experience. Once complete the candidate will be primed for quick career progression and may even make skipper one day.

" I STARTED WHEN I WAS 15 ON £70 PER DAY AND AS YOU PROGRESS IT JUST GETS BETTER AND BETTER.

Ben Bengy, once the youngest skipper in the country.

£££ SALARY £££

Fishermen usually start on the profits from the sale of the catch. There is opportunity to earn good money but this depends on three factors: how good the fishing is, where you're fishing and the quality of your boat.



#### FISHMONGER

Fishmongers are extremely skilled individuals who prepare and sell fish to the public. There are **intermediate and advanced-level apprenticeships** for those interested in a career with senior members able to undertake **professional qualifications**. Great physical stamina and good hand-eye coordination are helpful.

" I STARTED AT A YOUNG AGE AND NOW, AT 19, I'M OPENING MY OWN SHOP.

George Hooper, youngest ever winner of the National Federation of Fishmongers British Fishcraft competition.

£££ SALARY £££

Initially more than the minimum wage for a 40 hour week rising to **£20-25,000 per year** depending on skills and experience and as much as **£30,000** for a senior position such as a manager.



#### FISH FRIER

Fish friers are the most recognisable face of the industry but there's more to running a fish and chip shop than just serving the food. There are one and two day **training courses** available for fish frying skills and three day courses in **management** as well. There's also health and safety and food hygiene to consider too. Not to mention team management and creating an excellent product for your customers.

" YOU NEED ACCOUNTANTS, YOU NEED MARKETING, YOU NEED PR, YOU NEED EVERYTHING! IT'S NOT JUST ABOUT FISH AND CHIPS.

Bonny Ritchie, runs award-winning Simpson's Fish and Chips in Cheltenham.

£££ SALARY £££

**£10 per hour** for an experienced frier. Experienced chefs can earn around **£25,000** or more if you run your own restaurant.



#### SECTOR SPECIALIST

Have you ever considered a career as an analyst or a marine biologist?

What about a commercial manager or working in business development? How about marketing and PR? There are so many sector roles that it's a good idea to speak to your local college or university about the diverse range of **HNC, HND and degree-level qualifications** available.

" THE FISH INDUSTRY IS VIBRANT, IT'S GROWING AND THERE'S OPPORTUNITIES TO DO ALMOST ANY ROLE YOU COULD THINK OF.

Emma Moffat, a fish buyer for Icelandic Seachill.

£££ SALARY £££

Junior roles start at **£15-18,000** quickly progressing to beyond **£30,000 by 25**.

TO FIND OUT MORE ABOUT CAREERS IN THE SEAFOOD INDUSTRY AND THE RANGE OF TRAINING AVAILABLE VISIT

[www.seafish.org/training](http://www.seafish.org/training)

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