Change the way you ‘Seafood’

WITH SEAFOOD WEEK

4 - 11 OCTOBER 2019

Find out more

www.seafoodweek.co.uk  #seafoodweek
It is hard to imagine a more changeable landscape than the one we’re currently facing. That changing landscape is, of course, driven by the UK’s departure from the European Union. With it comes uncertainty around future trading relationships, the regulatory regime, border checks, fishing rights, funding, immigration, currency values; you name it – change is in the air!

We know that the UK Seafood industry is made up of extremely passionate and resilient people; people who have grasped opportunities and overcome many challenges in the past. We have no doubt that these same people and their companies will be able to rise to this fresh challenge. Here at Seafish, we can play a very useful convening role, bringing people together right across the supply chain, to discuss and share their thinking about the road ahead.

Our Scottish Seafood Summit aims to do just that. The Summit provides a much-needed opportunity for the Scottish Seafood Supply Chain to gather together in order to understand the changing landscape that is unfolding before us. Seafish is able to draw on its convening powers to ensure that all sectors are heard, that the key issues are discussed and that follow up information and guidance is available to assist businesses to respond to the challenges ahead.

I’d like to offer my heartfelt thanks to all of our speakers and our delegates. I do hope you enjoy the Scottish Seafood Summit.

Marcus Coleman
CEO
# Programme

## International Trade Seminar programme – 26 March 2019

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Speaker(s)</th>
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<tr>
<td>14:00</td>
<td>Registration</td>
<td>Tea, coffee and biscuits</td>
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<tr>
<td>14:15</td>
<td>Welcome</td>
<td>Aoife Martin, Director of Operations, Seafish</td>
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<tr>
<td>14:20</td>
<td>EU Exit: Business Preparedness, Chair: Aoife Martin</td>
<td>Andy Perry, MMO</td>
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<tr>
<td>14:20</td>
<td>Preparing for a no deal Brexit – catch certificates</td>
<td>Ivan Bartolo, Regulatory Affairs Advisor, Seafish</td>
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<tr>
<td>14:40</td>
<td>What does this mean for importers?</td>
<td>Charles Livingstone, Fisheries Advisory Group, Brodies Solicitors</td>
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<tr>
<td>15:00</td>
<td>International Trade Documentation and Legislation</td>
<td>Charles Livingstone, Fisheries Advisory Group, Brodies Solicitors</td>
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<tr>
<td>15:20</td>
<td>Question and answers</td>
<td>Aoife Martin</td>
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<tr>
<td>15:40</td>
<td>Refreshments</td>
<td></td>
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<tr>
<td>16:00</td>
<td>International Trading Opportunities, Chair: Hazel Curtis, Interim Director of Corporate Relations, Seafish</td>
<td>Patrick Hughes, Chief Executive, Seafood Scotland and Carlyn Sinclair, Scottish Development International</td>
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<tr>
<td>16:00</td>
<td>Export Development Opportunities – Key International Markets</td>
<td>Lynn Gilmore, Head of International Trade and Regions, Seafish</td>
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<tr>
<td>16:20</td>
<td>Seafish Export Guidance</td>
<td>Hazel Curtis, Interim Director of Corporate Relations, Seafish</td>
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<tr>
<td>16:40</td>
<td>Questions and answers</td>
<td>Hazel Curtis, Interim Director of Corporate Relations, Seafish</td>
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<tr>
<td>17:00</td>
<td>Close</td>
<td>Hazel Curtis</td>
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## Seafood Fayre

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
<th>Speaker(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>19:00</td>
<td>Welcome</td>
<td>Hazel Curtis</td>
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<tr>
<td>19:10</td>
<td>Seafood Fayre opens – networking event</td>
<td>Hazel Curtis</td>
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<tr>
<td>21:00</td>
<td>Carriages</td>
<td>Hazel Curtis</td>
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<tr>
<td>Time</td>
<td>Session</td>
<td>Speaker/Panelists</td>
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<tr>
<td>09:00</td>
<td>Welcome</td>
<td>Marcus Coleman, Chief Executive, Seafish</td>
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<tr>
<td>09:10</td>
<td>Keynote</td>
<td>Fergus Ewing MSP, Cabinet Secretary for the Rural Economy</td>
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<tr>
<td></td>
<td><strong>Access to our fisheries resources post EU Exit – implications for UK supply</strong></td>
<td><strong>Chair: Aoife Martin</strong> Director of Operations, Seafish</td>
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<tr>
<td>09:30</td>
<td>Fisheries in Transition: The legal implications of Brexit for access to and management of UK fisheries</td>
<td>Professor Richard Barnes, Associate Dean for Research, University of Hull</td>
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<tr>
<td>09:50</td>
<td>Management and negotiation of shared fish stocks with international partners</td>
<td>Allan Gibb, Head of Sea Fisheries Division, Marine Scotland</td>
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<tr>
<td>10:10</td>
<td>An industry perspective on the potential resource implications that post EU Exit regulatory changes will bring and what this will mean for the Scottish/UK catching sector and the wider supply chain.</td>
<td>Mike Park OBE, Chief Executive, Scottish White Fish Producers Association Limited</td>
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<tr>
<td>10:30</td>
<td>Questions and answers</td>
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<td></td>
<td><strong>Labour constraints: EU Exit and our changing immigration status – What are the options for Scottish seafood businesses?</strong></td>
<td><strong>Chair: Hazel Curtis</strong> Interim Director of Corporate Relations, Seafish</td>
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<tr>
<td>11:15</td>
<td>Immigration constraints and EU Exit – what does this mean for seafood businesses?</td>
<td>Darren Stevenson, Partner, McGill &amp; Co Solicitors</td>
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<tr>
<td>11:35</td>
<td>An update on the latest processing and catching sector labour statistics</td>
<td>Lewis Cowie, Economics Researcher, Seafish</td>
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<td>11:55</td>
<td>Automation: Lessons from Iceland</td>
<td>Jonas Vidarsson, Research Group Leader, Matis Iceland</td>
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<tr>
<td>12:15</td>
<td>Is there room for robotics in fish processing?</td>
<td>Michael Mitchell, Executive Director, LEAN Team GB</td>
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<td>12:35</td>
<td>Questions and answers</td>
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<tr>
<td>12:55</td>
<td>Introduction to The Young Seafood Leaders Network</td>
<td>John Hester, Head of Supply Chain &amp; Operation, Young’s Seafood Limited</td>
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<tr>
<td>13:05</td>
<td>Lunch</td>
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<td></td>
<td><strong>Our changing trading relationship with the EU and beyond:</strong></td>
<td><strong>Chair: Dr Angus Garrett</strong> Head of Horizon Scanning, Seafish</td>
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<tr>
<td>13:50</td>
<td>Overview of the impact of EU Exit on UK Trade Flows</td>
<td>Susannah Walmsley, Principal Consultant, ABPmer</td>
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<tr>
<td>14:10</td>
<td>New opportunities for the UK seafood sectors</td>
<td>Colin Faulkner, Deputy Director External Fisheries Negotiations &amp; Trade Policy, DEFRA</td>
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<tr>
<td>14:30</td>
<td>Opportunities in a changing world</td>
<td>Graham Young, Industry Development Director, Scottish Food &amp; Drink</td>
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<tr>
<td>14:50</td>
<td>Practical support for seafood businesses: The Seafish Trade &amp; Tariff Tool</td>
<td>Arina Motova, Chief Economist, Seafish</td>
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<tr>
<td>15:10</td>
<td>Questions and answers</td>
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<tr>
<td>15:30</td>
<td>Closing remarks</td>
<td>Jimmy Buchan, Seafish Board member/Scottish Seafish Advisory Committee member</td>
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Seafood Fayre
Helping your business through EU Exit

Visit www.seafish.org for latest updates on:

- Imports
- Exports
- Labour
- Fisheries management
Export Seminar

Speakers

Patrick Hughes
Head of Seafood Scotland

Patrick joined Seafood Scotland in 2017 and has considerable experience with food & drink businesses across Scotland working closely to highlight best practice and assist businesses achieve increased growth and profitability.

Patrick has spent over 20 years working across the industry including a number of years in the North-East seafood sector.

Seafood Scotland is a trade organisation, set up in 1999 by the main representatives of the Scottish seafood industry. Seafood Scotland aim to market, promote and develop responsibly caught Scottish seafood in order to maximise the value return to industry. The organisation works closely with all sectors of the Scottish seafood supply chain.

Carlyn Sinclair
International Senior Manager,
Scottish Development International

Carlyn leads SDI’s food and drink trade team in Scotland and has spent over 20 years working in international business both in the private and public sectors. Carlyn has worked with a number of sectors across the globe, supporting and driving Scottish exports.
Ivan Bartolo
Regulatory Affairs Advisor, Seafish

Ivan works in Seafish’s Regulatory Affairs team dealing with regulatory issues relating to seafood trade and seafood safety, mostly through participation in government/industry expert groups. Ivan holds degrees in Pharmaceutical Technology and Food Technology and has recently gained a degree in Applied Toxicology from the University of Surrey.

He is President of the Seafood Importers and Processors Alliance (SIPA), a Registered Scientist, a Fellow of the Institute of Food Science and Technology (IFST) and a member of the IFST Scientific Committee.

Charles Livingstone
Partner, Brodies LLP

Charles is a partner in the Government, Regulation and Competition division at Brodies LLP, Scotland’s largest law firm.

He advises and acts for public, private and third sector clients in all areas of public and constitutional law and is one of the most high-profile and in-demand legal commentators in Scotland on the legal and constitutional issues relating to Brexit, as well as the continuing debate over Scottish independence.
Speakers
Scottish Seafood Summit

Marcus Coleman
Chief Executive, Seafish

Marcus is Chief Executive Officer for Seafish, the public body supporting the £10bn UK seafood industry. Seafish covers the seafood industry from catch to plate providing facts, stats, research, business support tools and has a big focus on promoting seafood to consumers.

Marcus is responsible for overseeing the development and delivery of the Seafish Corporate Plan 2018-2021, which was created through consultation with industry stakeholders.

Marcus was appointed by Seafish in January 2016 and prior to that, had 25 years of experience working across public and private sector organisations including as Managing Director of Compass Point Business Services and Assistant Chief Executive at Lincolnshire County Council.

Fergus Ewing MSP
Cabinet Secretary for the Rural Economy

Fergus is the Cabinet Secretary for the Rural Economy in Scotland, responsible for fisheries and aquaculture, as well as food and drink. Prior to undertaking his current role, Fergus Ewing was the Minister for Community Safety and then the Minister for Business, Energy and Tourism.

He is an MSP for the Inverness and Nairn constituency, and was first elected in 1999, having been re-elected on four occasions. He is the elder son of Winnie Ewing, the veteran Scottish nationalist.

Educated at Loretto School, Edinburgh, he graduated in law from Glasgow University before serving his apprenticeship and then running his own legal practice. After decades of bagging Munros, completing marathons and serving as a member of Lomond Mountain Rescue Team, he now engages in more sedentary pursuits such as the piano, listening to jazz music and doing crosswords.
Allan Gibb
Head of Sea Fisheries Division, Marine Scotland

Allan is currently the Head of Sea Fisheries Policy for Marine Scotland, an area that covers: Inshore and Communities, Access to Sea Fisheries, EU and International Negotiations and the Landing Obligation, Future Fisheries management as well as International Fisheries and Marine Environment Interactions.

Allan provides advice to the Minister across a range of issues in which understanding the opinions and differing views of a range of stakeholders is vital in delivering balanced and rounded advice. Allan has worked in a range of marine areas throughout his career and coming from a fishing family himself is well placed to understand the technicalities of operations as well as the issues around practical application.

Professor Richard Barnes
Associate Dean for Research, University of Hull

Richard is Professor of Law and Associate Dean for Research in the Faculty of Business, Law and Politics at the University of Hull. He is also Director of the University Marine and Maritime Institute.

Richard has published widely on oceans law, especially international fisheries regulation and has advised numerous organisations on the subject, including the WWF, the European Parliament and Defra. His current research is focused on innovative governance mechanisms for fisheries in areas beyond national jurisdiction and the legal implications of Brexit for marine fisheries. In recent years he has provided evidence to several UK Parliamentary committees on Brexit and fisheries.
Speakers
Scottish Seafood Summit

Mike Park OBE
Chief Executive Scottish White Fish Producers Association Limited

Mike is Chief Executive of the Scottish White Fish Producers Association, having previously working as a fisherman for 30 years.

Mike served on the board at Seafish for over eleven years and recently became chair of the Seafish Scottish Advisory Committee. Mike also chairs the Scottish Fisheries Sustainability Accreditation Group, and is a member of various other industry/government initiatives including Fisheries Management and Conservation.

Mike has won many accolades including the coveted, ‘Scottish Green List’ and the WWF International Sustainability award. He recently received an OBE in the Queen’s Birthday Honours List for his commitment to the marine environment.

Darren Stevenson
McGill & Co Solicitors

Darren is a partner at McGill & Co Solicitors. He acts for a wide variety of organisations, from large multinational companies to SMEs, advising on UK immigration law.

Over the past five years, Darren has worked extensively with the fishing industry on migrant labour issues, engaging with UK and Scottish Government Ministers, senior civil servants and advisory bodies on immigration policy. Darren is a frequent provides comment to the media on UK immigration law.
UK Seafood Summit
16-17 October 2019
Bringing together the seafood industry to debate and discuss the topics of the day.
Find out more www.seafish.org

DoubleTree by Hilton
Forest Pines Hotel,
Broughton,
North Lincolnshire,
DN20 0AQ
Speakers
Scottish Seafood Summit

**Lewis Cowie**
Economics Researcher, Seafish

Lewis is an Economics Researcher at Seafish who works primarily on labour availability and recruitment issues in the seafood processing sector.

Over the past few years, Lewis has carried out research for Seafish on UK seafood trade priorities and non-tariff barriers to seafood trade. In a previous role he worked as a fisheries scientist for the British Antarctic Survey collecting fisheries data in the Southern Ocean.

**Jónas R. Viðarsson**
Research Group Leader, Matis Icelandic Food & Biotech R&D Ltd

Jónas is a Research Group leader at Matís – Icelandic food and biotech R&D Ltd, which is a government owned research company focusing primarily on research and innovation that increases value and quality in the seafood sector.

Jónas holds degrees in Fisheries Science, Environmental Science and Resource Management; with a background in seafood processing and as a fisherman.

Jónas leads the research group which places emphasis on sustainability and value chain improvements related to seafood and aquaculture. He has also been involved in a large number of national and international research projects funded by EU framework programmes.
John Hester
Head of Supply Chain & Operation, Young’s Seafood Ltd

John has been at Young’s Seafood Ltd for two years based at the Fraserburgh site which predominately manufactures Atlantic Salmon products for many own brand supermarkets and foodservice businesses.

John is responsible for the end to end operations of the site including all production departments, engineering, warehousing, stock control and recording functions.

Prior to working at Young’s John was Head of Supply Chain at BrewDog and Group Supply Chain Manager at Johnstons of Elgin Limited. He has owned an engineering business specialising in the catering and hospitality trade manufacturing and designing ducting systems.

Michael Mitchell
Executive Director, LEAN Team GB

Michael is an Executive Director with international experience in driving profitability through innovative manufacturing solutions. He has played a key role in delivering continuous improvements and organisational performance and has worked within the food sector for over 35 years.

Michael is Vice Chairman of Seafood Scotland and is a Lean Six Sigma practitioner, successful in completing projects across various sectors, including for Seafood Scotland. For the last three years Mike has also been a Key speaker on Lean Six Sigma at Herriot Watt University.
Speakers
Scottish Seafood Summit

Suzannah Walmsley
Principal Consultant and Fisheries and Aquaculture Business Development Manager, ABPmer

Suzannah is a Principal Consultant and Fisheries and Aquaculture Business Development Manager at ABPmer, a leading UK marine environmental consultancy. She has over 15 years’ experience of UK and European marine policy and international fisheries issues, and has explored trade issues related to fisheries from both developing country and UK/EU perspectives.

Her main areas of work are in policy analysis, particularly the Common Fisheries Policy and Marine Strategy Framework Directive, impact assessments for fisheries, sustainable fisheries and fisheries socio-economics. Suzannah has gained extensive experience of fisheries policy and management through involvement in a variety of projects in the UK, Europe, Asia, Africa and Latin America.

Colin Faulkner
Deputy Director External Fisheries Negotiations & Trade Policy, Defra

Colin is a deputy director in Defra with responsibility for external fisheries negotiations and fisheries trade policy. Previously, Colin was Head of Government Affairs for Macquarie Group and before that, the Green Investment Bank.

Before working in the private sector, Colin was a civil servant, spending eight years in the Scottish Government and five in the UK Government. He worked in the Cabinet Office and Scotland Office where he was Principal Private Secretary to the Secretary of State for Scotland in the run-up to the independence referendum.

After the referendum, Colin led the political negotiations strand of the Smith Commission on further devolution for Scotland before becoming head of constitutional policy in the Scotland Office.
Graham Young  
Industry Development Director, Scotland Food & Drink

Graham is Industry Development Director with Scotland Food and Drink. He was responsible for the development of the Ambition 2030 Scottish Food and Drink Strategy and is overseeing the development and delivery of action plans to help the industry realise the potential outlined in the strategy.

Graham is active with a wide range of industry organisations, the Scottish Government and Enterprise Agencies to deepen collaboration between these bodies and support the achievement of the ambitious 2030 targets.

Prior to joining the organisation Graham was at the helm of Seafood Scotland, the trade body responsible for business development and the marketing of wild caught seafood. His background in the dairy and seafood industries has included Defra work in technical, operations and brand development roles.

Arina Motova  
Chief Economist, Seafish

Arina started her career as an economist specialising in the seafood sector almost 15 years ago, employed by a research institute where she completed her MSc dissertation on competitiveness of the Lithuanian fishing sector.

Arina previously worked for the Joint Research Centre of the European Commission before joining Seafish, where she oversees data analysis, bio-economic modelling, economic impact assessments, data processing and visualisation work streams.

Arina is a Vice President of the European Association of Fisheries Economists and co-chair of the Planning Group on Economic Issue. She is also a member of the EU Scientific Technical and Economic Committee for Fisheries.

Media partner:

IntraFish
Practical Information

Upcoming dates for your diary:

UK Seafood Summit
16 – 17 October 2019

Questions?
If you have any questions during this year’s Summit, please get in touch with a member of the Seafish team:

For speaker, sponsor and event enquiries contact:
Nikki Hawkins, 07876 035 763

For media enquiries contact:
Emma Lingard, 07876 035 742

The Scottish Seafood Summit is a public event and an official photographer/s and video crew will be taking photographs and filming the event for use by Seafish for marketing and publicity purposes in our publications and on our website and in social media or in any third party publication.

To find out more about Seafish sign up to our industry newsletters: www.seafish.org/about-seafish/seafish-newsletters