

### Key elements of fair recruitment:

- No recruitment fees or related costs to be charged to workers/jobseekers
- Respect for human rights, including those expressed in international labour standards
- Transparency of process, and workers to have access to information in relation to recruitment and employment
- Compliance with national laws, regulations, employment contracts
- Grievance mechanism
- Free from indicators of trafficking in persons
- Workers' agreement to work must be voluntary: free from deception and coercion



Rights-based & gender-responsive migration governance: international standards, principles and guidelines relevant to fair recruitment

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Convention 29 (C29) - Forced Labour Convention, 1930;
P29 - Protocol of 2014 to C29 (2014);
C105 - Abolition of Forced Labour Convention, 1957;
C87 - Freedom of Association and Protection of the Right to Organise Convention, 1948;
C98 - Right to Organise and Collective Bargaining Convention, 1949;
C97 - Migration for Employment Convention (Revised), 1949;
C143 - Migrant Workers (Supplementary Provisions) Convention, 1975;
C157 - Maintenance of Social Security Rights Convention, 1982;
C181 - Private Employment Agencies, 1997;
MLC- Maritime Labour Convention, 2006;
C188 – Work in Fishing Convention, 2007;
C189 - Decent Work for Domestic Workers, 2011;
C190 - Violence and Harassment at Work, 2019.
UN Guiding Principles on Business and Human Rights
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UN Trafficking in Persons Protocol

Voluntary principles and guidelines

ILO General Principles and Operational Guidelines for Fair Recruitment adopted September 2016

# The conventional business model

Volume-based

### Recruitment fees as "necessary":

- To ensure profitability
- Form of control over workers
- Limit risk



## Issues in compliance:

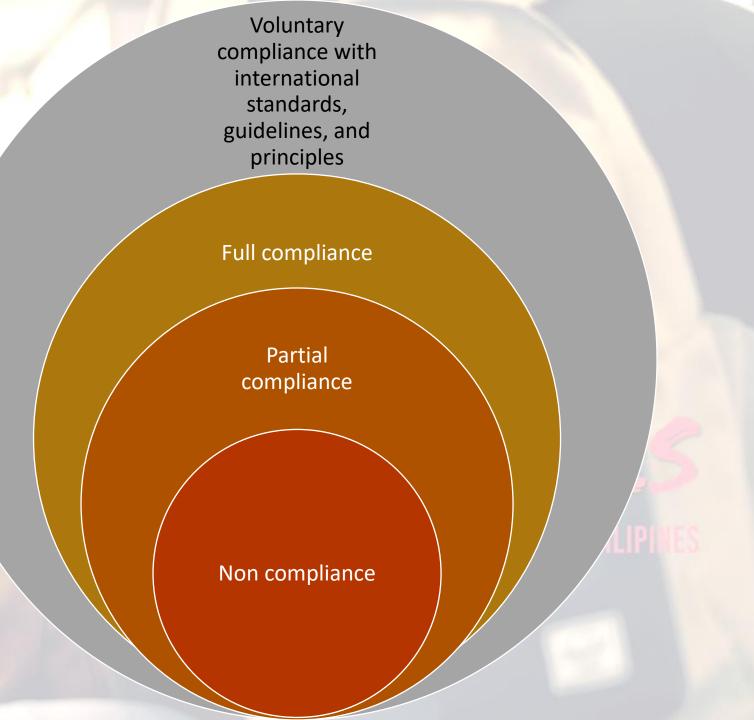
Recruitment fees & related costs

Training fees & related costs

Fundamental principles and rights at work

Prevention of trafficking in persons

Grievances mechanisms



# The fair recruitment business model

Service fees

Number of deployments



Service fees

Income

### Service fee structure:

- Employer pays
- Tiered depending on skill-level of workers
  - Linked to receiving country location
- Linked to percentage of earnings of workers

#### **Characteristics:**

- Better deployments: higher skilled; lower reputational risk
- Better skills/job matching
- Self-selecting principals/employers
- Higher wage destination countries

