



# The Seabed Cultivated Mussel Hyperbook®



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### **PRESS FOR NEXT PAGE**

### **HOW TO USE THIS HYPERBOOK**

Navigating around this Hyperbook is easy:

• If you just want to proceed to the next page (or backwards), simply "left click" on the appropriate arrow key at the foot of each page (a pointing finger symbol will appear)

• If you want to use a "hyperlink" to jump to another part of the book, position your cursor over the appropriate button or text (a pointing finger symbol will appear), and left click

• You can practice this here

• When you are ready, proceed to the Main Menu page (click on this button)

## You have completed your first "hyper-jump"

## **Click on this button to return**

Do you want to watch the Seafish Shellfish Video ?

Single left-click on the icon below – the video will launch in a Windows Media Player window When you have finished watching it, close that window by clicking on the extreme upperright x box – you should be returned right here TIP – the video looks better in a small window – set Media Player to "view" in "skin mode"

# **MAIN MENU**



# THE MAIN SECTIONS OF THE HYPERBOOK

(Press the appropriate action button)

- Introduction to mussel cultivation
- The markets
- The production process
- The technologies and equipment employed
- Site selection
- Legal and administrative issues
- **Suppliers**
- Business planning including ECONOMIC MODEL

NOTE: This is the "Main" home page - you can return here from anywhere by pressing the blue house symbol



**Useful internet links** 



# **USEFUL INTERNET LINKS PAGE**



This Hyperbook contains several "pages" which have links to useful or interesting web-sites. These are mainly located in the LEGISLATIVE and SUPPLIERS sections.

They are easily identified :

(Example icon only – do not click on this

You can access these links as appropriate while you are working with the Hyperbook, provided you are "on line" when you start the Hyperbook session





# **INTRODUCTION TO MUSSEL CULTIVATION**



The common or blue mussel (scientific name = Mytilus edulis) is a filter feeding bivalve mollusc that is widely distributed in the northern hemisphere. Mussels can be found all around the UK in inshore coastal waters and estuaries. They can occur high on the foreshore attached to rocks and manmade structures such as piers and jetties. At these more exposed locations close to high water mark, they tend to remain very small and have thick shells. They grow more slowly here because they are exposed for long periods and cannot feed. At the other extreme, they can be found continually submerged in sub-littoral areas where their distribution is controlled by predators and local hydrographic conditions.



Mussels produced from seabed cultivation

Traditional dredge mussel fisheries in the UK take place in large inshore areas including the Dornoch Firth and Solway Firth in Scotland, the Menai Straits in Wales, the Wash and Morecambe Bay in England as well as many smaller estuaries throughout the country. There has been a gradual move away from just exploiting wild beds by dredging or hand picking to mussel cultivation where seed is trasplanted from natural beds to on-growing areas, allowing improved growth and survival.

### **INTRODUCTION TO MUSSEL CULTIVATION - Continued**





An example of a mussel bed exposed at low tide in a shallow bay

In the wild, mussels can form extensive dense beds especially in lower littoral and shallow sub-littoral areas. They comprise an important part of the ecosystem. Not only do the more permanent, stable beds provide us with food and a source of bait, but they also provide an essential source of food for wildlife including populations of shore birds that are protected through UK and European conservation legislation.

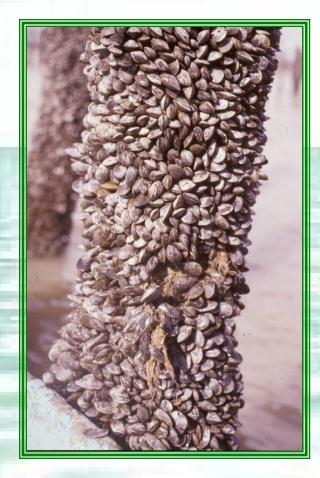
### **INTRODUCTION TO MUSSEL CULTIVATION - Continued**

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Mussel populations tend to have a patchy distribution and are governed mainly by hydrodynamic conditions.

The collection of mussel seed from areas where they are abundant and unlikely to grow well for relaying in more suitable habitats, such as shallow bays and inlets, is the basis of extensive cultivation. Scale of production generally requires large, purpose-built boats for dredging seed and fully grown mussels, hence the term dredge mussel culture.

Bouchot cultivation of mussels is a method used mainly in France whereby mussel seed are wrapped in socking around upright wooden posts erected in the intertidal area. Aquaculture of blue mussels began in France over 750 years ago using this method of cultivation.



Mussels on upright wooden post - 'bouchot' cultivation



## **INTRODUCTION TO MUSSEL CULTIVATION - Continued**



### SUSPENDED MUSSEL CULTIVATION



Rafts (in background) and buoyed, double longlines (foreground) as used for suspended mussel cultivation.

Cultivation of mussels on ropes or other material suspended from surface rafts or longlines makes use of their ability to attach firmly to such substrates.

In the UK, the rope-grown mussel industry is centred in the west and north of Scotland where the deep, sheltered sea lochs provide ideal growing conditions.

In 2001, around 2000 t of mussels were produced in Scotland by this method. Interest in suspended mussel cultivation is beginning to develop in a few of the more sheltered estuaries of England and Wales.

### **INTRODUCTION TO MUSSEL CULTIVATION - Continued**

The Mediterranean mussel (scientific name = *Mytilus galloprovincialis*) is visually similar to the blue mussel. While many authorities consider that only the blue mussel occurs in British waters, extensive surveys have shown that *M. galloprovincialis* is present and has hybridised with the native mussel in areas of south-west England and Wales.

The life history is similar to that of *M. edulis* but peak spawning seems to occur later in the year, in August, and faster shell growth rates have been reported. It has also been suggested that the hybrid may exhibit faster growth rates than the parent stocks.

As yet, no known dedicated fishery or aquaculture operation exists for the Mediterranean mussel in the UK. In southern Europe it is extensively cultivated, particularly in suspended culture in the rias of north-west Spain.

The successful cultivation of this species in Atlantic waters of southern Europe suggests that it may have potential for cultivation in the UK. However, many studies have shown that growth differences in mussel populations are related more to environmental conditions than to genetic factors. Indeed, the Mediterranean mussel grows faster in Spain (up to 11 mm per month) than it does in the UK. Therefore, there may be limited additional growth benefits over those of the blue mussel. The one potential advantage is that the Mediterranean mussel could fill the gap in the market in late spring when the post-spawning meat condition of blue mussels is generally too low to make harvesting worthwhile.

# **INTRODUCTION TO MUSSEL CULTIVATION - Continued**

The FAO reported on the major aquaculture species groups which were cultured in Europe in 1995 - Fin fish (779,000 mt) and molluscs (626,000 mt), with only a very limited production of aquatic plants (5,000 mt) and crustaceans (2,000 mt)

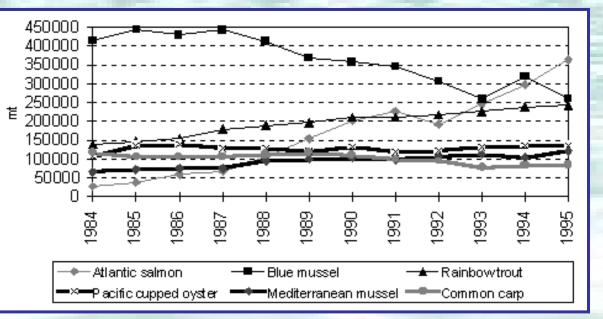
In marked contrast to finfish production, the production of molluscs has remained relatively static, growing at an average annual rate of only 0.3% by weight since 1984 (5.7% by value) and production decreasing by 4.2% since 1994 (although value increased by 7.2% over this period). The main mollusc species cultivated within the region are mussels (61.2% of the total, with the main species being the blue mussel (*Mytilus edulis*) and Mediterranean mussel (*M. galloprovincialis*)), oysters (25.5%; main species being the Pacific cupped oyster (*Crassostrea gigas*)) and clams (13.1%; main species being carpet shells, *Tapes* spp.). The main mollusc-producing countries within the region in 1995 were France (34.3% total molluscs), Italy (25.7%), Spain (17.1%), and the Netherlands (12.9%). The total value of mollusc production in 1995 was US\$907 million or 24.0% of total aquaculture production within the region.

The world's leading producer of mussels is Spain who use a suspended raft method of cultivation. Another large world producer of mussels is the Netherlands where mussels are grown extensively on the seabed. This is the method that has been used in the UK, mainly in the Menai Strait where mussel production increased during the 1990's from around 3,000 t per year to a maximum of 10,000 tonnes. The availability of wild seed is the main constraining factor for further increases in production.

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## **INTRODUCTION TO MUSSEL CULTIVATION - Continued**

The FAO commented upon decreased mollusc production within southern European countries due to the increasing occurrence of toxic red tides and consequent incidence of diarrhetic and paralytic shellfish poisoning, and to a lesser extent due to the increasing occurrence of parasitic diseases. For example, shellfish poisoning caused by red tides was responsible for the drastic drop in mussel production in Spain, from a high of 247,000 mt in 1986 to 90,000 mt in 1993.



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Source: FAO

## **INTRODUCTION TO MUSSEL CULTIVATION - Continued**



The cultivation of mussels does not rely on hatchery production of seed, for two main reasons:

- Wild spatfalls are usually of sufficient quantity and reliability
- The economics of mussel cultivation could probably not support hatcheries

Nevertheless, mussel production is constrained by other things. We have already heard about the problems of red tides, but there are other constraints which are more subtle:

 Rope mussel cultivation is not inconspicuous in sheltered sea lochs, and there can be objections to farms on these grounds

 Large scale mussel farms are as much of an impediment to navigation and recreational boat moorings as fin fish farms

 There are other aspects of carrying capacity - a recent Dutch report commented:

"The mussel culture is under pressure from conservationist quarters: the question is whether Dutch society will continue to give permission to fish for shellfish in the shallows. Politically, providing more room for farming in the shallows or in the Oosterschelde is not a matter of discussion. And apart from the non-enclosed areas that are currently used, no other suitable locations are available. Although the quota system has led to greater efficiency, it seems necessary to establish innovations in production methods, catching, sowing and transportation techniques to make better use of seed mussels. Serious thought should be given to farming improvements. Research in the Netherlands has not been designed to answer those questions: they are seen as marginal problems, in view of high natural stock fluctuations. The industry seems to be innovative in processing and distribution, but not in improving production."

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## **INTRODUCTION TO MUSSEL CULTIVATION - Continued**

### **FUTURE CONSIDERATIONS**

The major threat to the shellfish cultivation sectors and their operations in the UK is not that they fail to be sustainable or environmentally friendly but that nature conservation designations do not always recognise their economic and social significance within the coastal environment.

The designation of sites in the UK on the basis of the perceived need for wildlife conservation under national and European obligations is an ongoing process. Businesses and shellfish cultivation operations that are within the vicinity of conservation areas are likely to come under increasing scrutiny with respect to their activities on the site's conservation value.

It will become increasingly important that the industry is well placed to address any concerns through the maintenance of high environmental standards and active involvement with the groups and bodies charged with the managing the conservation areas.



# **THE MARKETS FOR MUSSELS**

The global and regional "market" for mussels is presently defined by the availability of *supply* from the wild fishery plus the cultivation sector. The world total supply of one species or other of mussels was 1.6 billion tonnes in 1999 - of which 86% was cultivated and 14% was wild harvest.

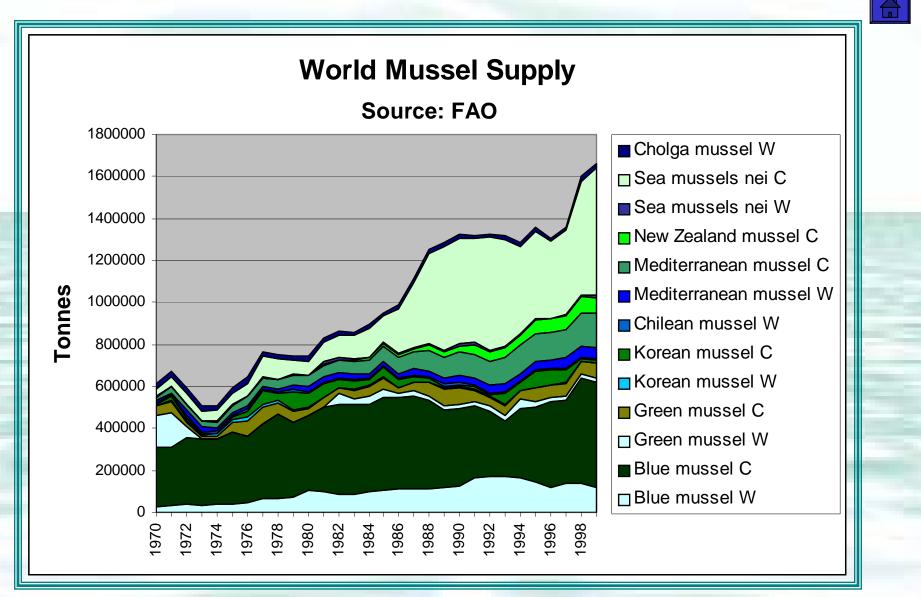




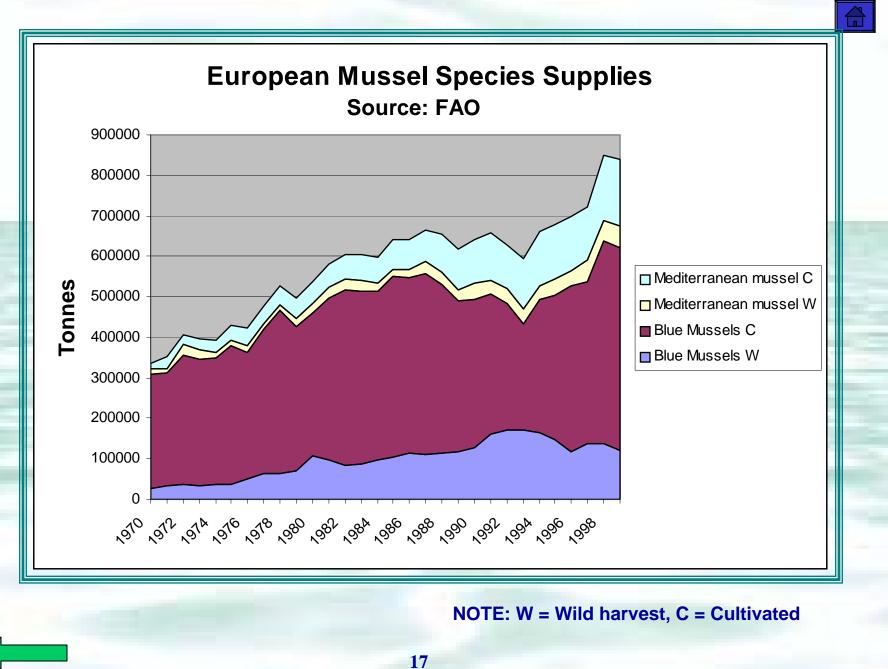
This trend - around 80-85% of world total supply from cultivation - was established during the mid 1970's, and has been relatively stable since then. Total supply has increased from 0.6 billion tonnes in 1975 to the current 1.6 billion tonnes + per annum. Effectively, whilst cultivated mussels have dominated the increasing world supplies, the wild sector has also benefited from increased production.

The other important point to note about global supply is that the increases in the last 15 years have been dominated by Chinese cultivation of "sea mussels" - but there has also been a significant increase in cultivated Mediterranean mussels in Europe, and New Zealand green shell mussels





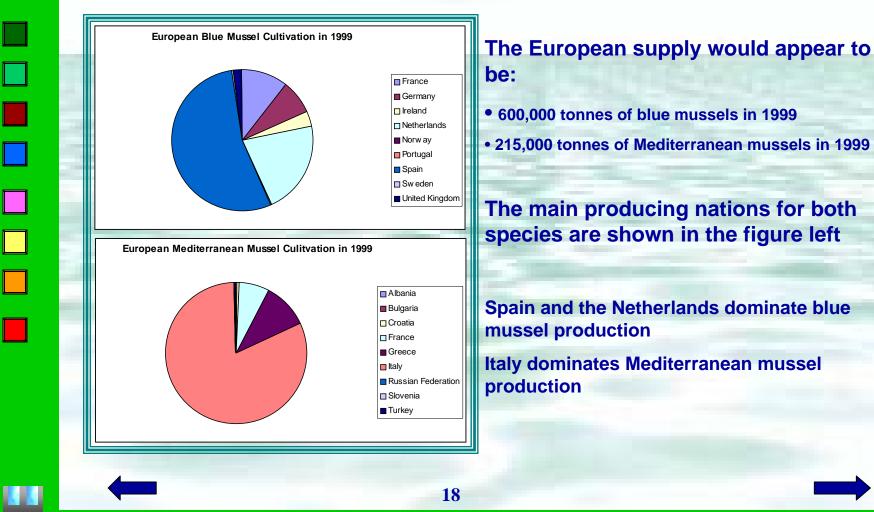
NOTE: W = Wild harvest, C = Cultivated



## **THE MARKETS FOR MUSSELS - Continued**

European species supplies are of more interest to Scottish producers - click on the thumbnail for more detail



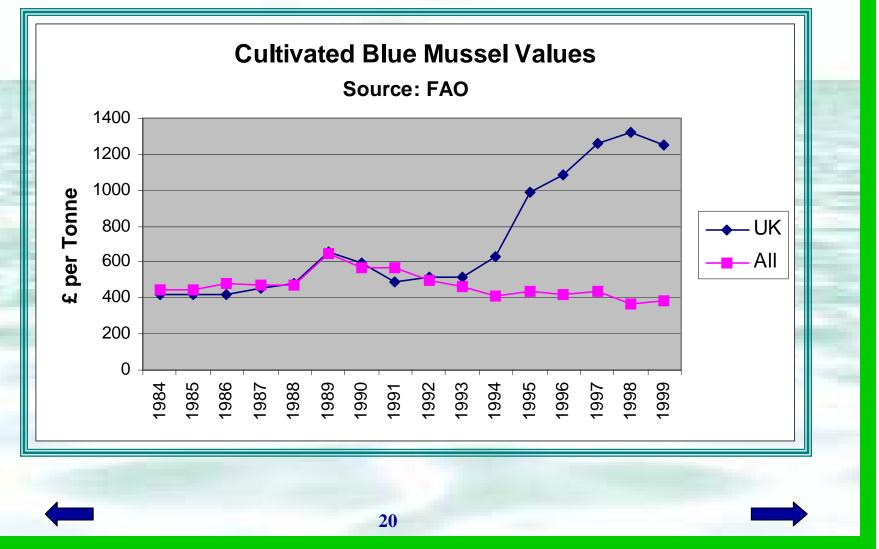


SEAFISH **THE MARKETS FOR MUSSELS - Continued** Against this background of 600,000 tonnes of blue mussels entering the European market, it is interesting to track the history of UK and Scottish aquaculture production in this sector. **UK Blue Mussel Aquaculture** Source: FAO Tonnes E&W □ Scot 

Total UK production was around 10,000 tonnes in 1999 - compared to around 500,000 tonnes of *cultivated* blue mussels on a global basis in the same year. Scottish production is mainly rope-grown, production in England and Wales is predominantly from bottom dredging

# **THE MARKETS FOR MUSSELS - Continued**

The UK production of cultivated mussels may be small, but it does achieve a high first sale value compared with the average value of the total global production, as the figure below illustrates. This trend seems to have started at a very discrete point in 1994





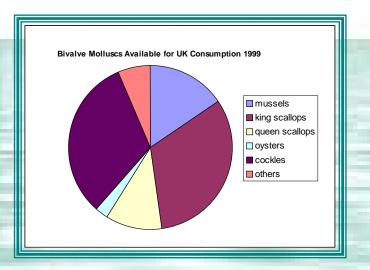
# **THE MARKETS FOR MUSSELS - Continued**

The market for mussels in the UK and several other European countries was extensively studied by Seafish in 2001

You can find this report as a Word document "Shellfish Market Report" inside the main Hyperbook folder. Click "exit" to leave this show, if you want to see the report now

A summary for the UK market situation for bivalve molluscs would suggest: •40,406 tonnes of bivalve molluscs were available to UK consumers in 1999 •Reporting of landings (official statistics) are poor. Other data sources suggest this total could be in excess of 80,000 tonnes •First sale value of UK landings was around £38 million in 1999 •Exports in 1999 were 20,675 tonnes •Imports in 1999 were 8,380 tonnes Aquaculture production was 10,646 tonnes in 1999 Main aquaculture growth has been in mussels – by dredging and suspension Per capita consumption of all shellfish has risen

steadily from 1 to 7 g/head/week between the years 1971 and 1996 – a higher rate of growth than all seafood combined (146 to 154 g/head/week)



On the next two pages we will look at the overall seafood market in the UK

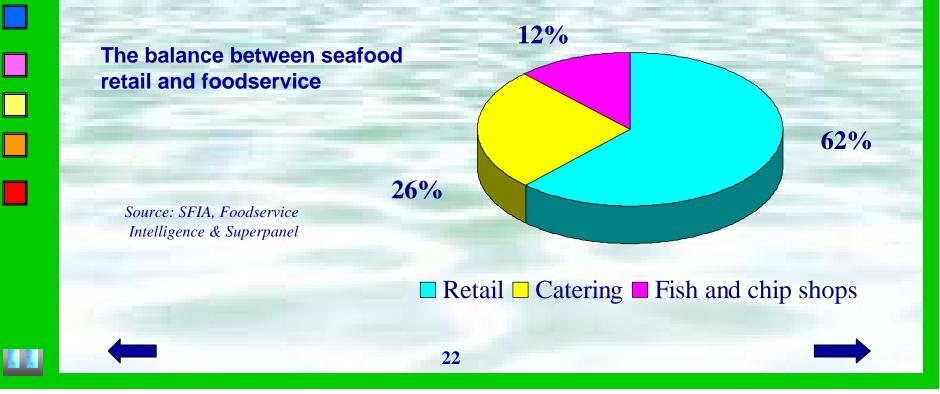


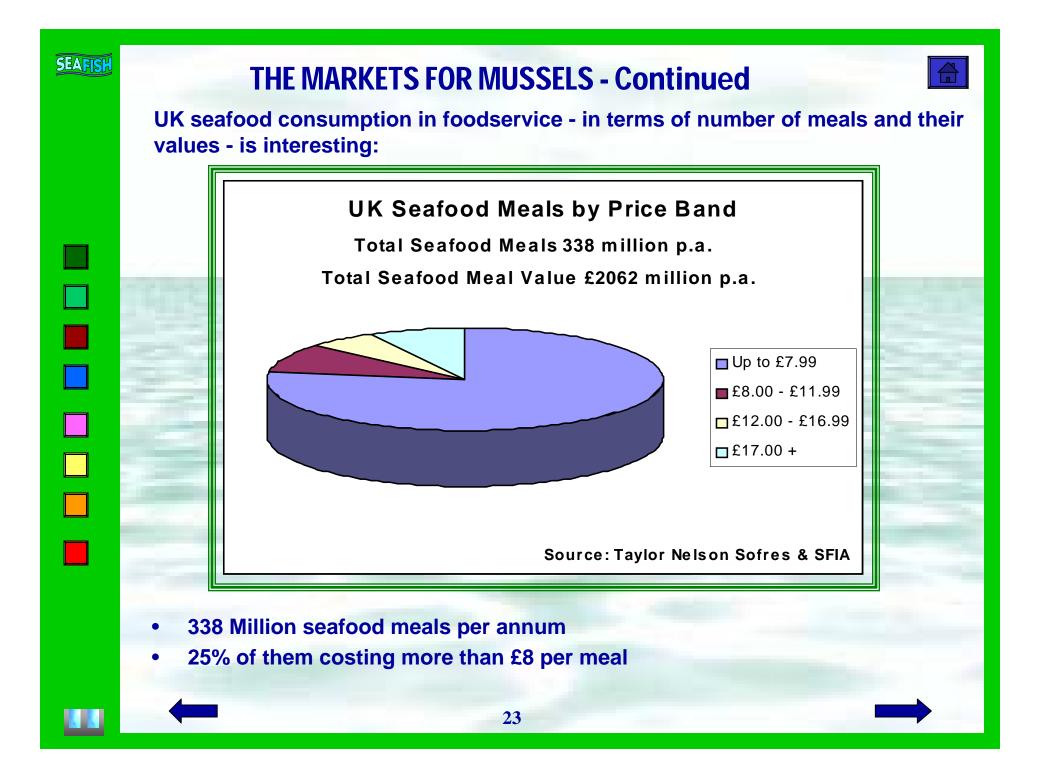
# **THE MARKETS FOR MUSSELS - Continued**

Seafood is purchased in two broad categories by consumers:

- Retail where it has to be prepared for eating at home
- Foodservice where it is purchased in a ready-to-eat form

There are overlaps where shops and petrol stations sell ready-prepared meals, and sub-categories such as take-away foodservice. The main distinction between the two broad categories is that the consumer pays more per unit piece of protein in foodservice than he/she does in retail.







### **THE MARKETS FOR MUSSELS - Continued**

The "Farm to Fork" concept is a way of understanding how aquaculture products are valued by consumers - and how the value of the product works backwards through the supply chain to the aquaculturist at the edge of his farm.

One example might be a typical moule mariniere-type dish, which as a main course would probably have at least 500g of whole mussels, and which might sell to the consumer for around £8.00. In foodservice we can follow a well-researched "chain" of value through the catering outlet:

Price of the meal	£8.00
Less VAT @ 17.5% (£1.19)	£6.81
Less restaurants "margin" of 66%	£2.27
Less cost of other ingredients (c.£0	50) £1.77

In effect we are suggesting that a restaurateur offering such a dish would not be able to pay any more than £3.54 per kg for whole mussels "delivered to his back door".

This still appears to leave a reasonable margin for the foodservice companies, wholesalers, transporters etc – farmed mussels achieve between £0.40 and £1.00 per kg depending upon source and quality.

Note that the calculation above is speculative in so far as product weight per meal, actual meal price on the menu, and cost of other ingredients are concerned. However, the principle behind this method of assessing cost of protein ingredients into catering outlets has been well tested – readers of this report can substitute their own values and quantities. The restaurant "margin" may vary from outlet to outlet, and even from product to product. However, the level of around 66% is probably close to an industry standard.



# **THE MARKETS FOR MUSSELS - Continued**



•They are the only bivalve mollusc which is routinely presented in a chilled ready meal format in the chill cabinets of retail multiples – 500g packs of "mussels in garlic butter", retailing for £2.99 per pack at time of writing.

•They are commonly available "loose" on retail multiple and independent mongers wet fish counters

•They are increasingly being offered in a more appealing pre-packed form (see Section 4.5)

•There are specialised seafood restaurants opening in major cities, whose raw materials feature mussels rather heavily

•There are other foodservice outlets which routinely offer mussels

The bulk of UK consumption of mussels could, in theory, be provided by domestic production – from wild harvesting, managed fisheries and suspended culture. In practice we export a reasonable amount of mussels, and import a large amount. The supposition is some of the mussel imports in the fresh/chilled/frozen categories (3010 tonnes in 1999) are in an added-value form which UK consumers want to purchase. This element must be a target for domestic producers and processors. The general conclusion of the recent study was that there are good prospects for growth (with innovation) in the UK mussel aquaculture sector, both in terms of the domestic market and export market.



#### The main mussel market messages from this section are:

- Mussels and scallops dominate recorded fresh/chilled mollusc sales in UK retail with 1.6% of all fresh/chilled seafood by volume and 1.2% by value. There is some evidence of growth in this area
- Growth areas in retail are:

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- Defined chilled mussels (18% growth by volume 2000-2001)
- Pre-packed fresh mussels (72% growth by volume 2000-2001)
- UK consumers are tending to seek innovation and novelty in food, and some respondents feel there
  is a move to "trendiness" of molluscs
- UK retail customers want convenient, safe pre-packed products
- The general feeling about market opportunities is more upbeat when companies are closer to the consumer
  - Dredge mussels are a type of "managed fishery" the production cost is lower than suspended mussels, but the product moves in volume (largely un-depurated) to European markets

Some mussel recipes (click on the buttons to view)





# THE PRODUCTION PROCESS Introduction

Click here to see a description of the life cycle

This Hyperbook will focus on the main life cycle stages for cultivation of blue mussels: getting started, spat settlement, ongrowing and harvesting The Hyperbook can not provide every detail, and it is recommended you visit the resources listed below to obtain more information.

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#### Life Cycle

An increase in water temperature, change in salinity or wave action, desiccation, or increases in phytoplankton concentrations can trigger spawning in blue mussels. Sexes are separate with maturation typically occurring during the first year. When ripe, male mussels are recognised by their creamy white colour when opened whereas the females have an orange roe. The main spawning season is in spring but some areas may have less intense spawnings during the year. Eggs and sperm are released through the exhalent siphon into the water column, at a ratio of 10,000:1 spermatozoa to egg, and sperm are released first, stimulating the release of eggs. The eggs are spherical with diameters of approximately 0.07 millimetres. The larval period ranges from 15 to 35 days depending on environmental conditions, and is marked by development of the shell valves, umbo, photosensitive eyespots and elongated foot. The larvae then settle on to hard substrates, fix their locations via byssus threads, and metamorphose into plantigrades (0.25-0.4 mm). They remain in this juvenile state until they reach 1 to 1.5 millimetres in length. Following this growth period, the plantigrades detach from the substrate and move with the currents into an adult blue mussel bed. Here they secrete new byssus threads and attach to the substrate or other mussels. Sexual maturity occurs in one to two years, and adult blue mussels grow to approximately 100 millimetres and live up to 20 years.

Generally, mussels have a life span of only four to five years due to natural predation. However, those living high up the foreshore have a possible life span of up to 17 years or more.

#### THE PRODUCTION PROCESS Introduction - 1



### **MUSSEL BEDS**

In the wild, mussels often form extensive dense beds in the intertidal and shallow sublittoral areas. The more permanent, stable beds provide us with food and a source of bait. These beds also comprise an important part of the ecosystem because:

they provide an important benthic habitat that supports numerous other benthic species,

• they provide an essential source of food for wildlife including populations of shore birds that are protected through UK and European conservation legislation,

• they probably have an important effect on coastal hydrology and chemistry, e.g. by stabilising sediments and by playing a key role in organic production/breakdown cycles.

In good growing conditions, blue mussels can reach a length of 90 mm. In intertidal areas, growth and flesh conditions of mussels are inversely proportional to the degree of exposure to air, which limits the ability to feed. The shells of these intertidal mussels are thick, bluish-black with rounded edges. In contrast, the faster growing sub-littoral mussels have a thin, clean, browner and sharper-edged shell

#### THE PRODUCTION PROCESS Introduction - 2



Like other bivalve molluscs, mussels are filter feeders removing natural phytoplankton (microscopic algae or plant cells) and organic particles from sea water as it passes over the gills. The gills have the dual function of respiration and feeding. They act like fine, intricate nets that trap food particles from the water. The quantity of water filtered by a mussel (filtration rate) depends on a number of factors including animal size, water temperature and the concentration of suspended particles. In good conditions, adult mussels can filter up to 60 litres of water an hour.

In exposed situations, mussels tend to have poor growth performance compared to those in more submerged conditions. In part this is due to their reduced ability to filter in the heavy surf and the higher likelihood of being detached from the rocks.

In addition to the wild fisheries around our coasts, mussels can be cultivated on the seabed on a small to a semi-intensive scale (from 50 - 250 tonnes per year) using manual and automated methods with small boats and/or tractors and trailers to move seed and mature mussels. More extensive cultivation methods using special, purpose-built dredgers and mechanised/automated harvesting equipment can increase yearly production up to several thousands of tonnes.

#### THE PRODUCTION PROCESS Obtaining seed mussels - 1



### **MUSSEL SEED AS A RESOURCE**

The seabed cultivation of mussels involves the moving of seed from areas where they will not grow well to areas where the conditions are more suitable. For example, intense settlements (also called spatfalls) of larvae will result in very high densities of seed leading to competition for food and poor growth. Seed high up on the foreshore will grow very slowly because it is exposed to the air for long periods of time. Some of the small stunted mussels found in these locations may be more than 15 years old.

Some mussel beds are ephemeral meaning that they are transient and short-lived. Frequently, these beds occur sub-littorally, offshore although they can also be found intertidally. The seed tend to form a thin carpet on top of a layer of soft sediment of mud and sand. The 'mussel mud' that builds up makes the bed quite unstable and the whole bed can get washed away due to wave action especially during autumn and winter storms. Sub-littoral beds are heavily predated by starfish.

Moving some of the seed from these areas of poor growth and survival for relaying elsewhere is an efficient use of the seed resource. Volume production of blue mussels in the UK is linked directly to wild seed availability.

#### THE PRODUCTION PROCESS Obtaining seed mussels - 2



Many of the sheltered bays, inlets and estuaries around the UK are suitable for mussel cultivation.

Immature, seed mussels (15-30 mm shell length) are moved from higher parts of intertidal beds and from offshore sub-littoral beds where they do not grow well for relaying in other areas of greater productivity. The time to transport seed from the collection site to the relaying site should be as short as possible to avoid stressing the animals. Any undue stress will reduce subsequent growth and survival of seed. It is advisable to keep seed moist (water spray or tarpaulin cover) during transfer wherever possible.

**Quantity of seed : expected harvest** 

Expressed on a tonnage basis:

A 1:1 ratio (i.e. tonnes of harvested mussels per tonne of seed mussels relayed) is typical for many of our estuaries. However, it is site specific and it may be possible to get a 2:1 return in more productive sites. By using seed of 10 mm, a 4:1 return can be achieved with appropriate management methods.

Expressed on a number of seed basis: Mortalities of seed can be as high as 90% as a result of starfish and crab predation or from siltation and suffocation.

#### THE PRODUCTION PROCESS Obtaining seed mussels - 3

At levels of production (maximum of 50 tonnes per year), seed can be raked by hand from the beds for relaying. It is possible for two people to move up to 1 tonne of seed per tide. By using a small boat, this can be increased to 3 tonnes of seed per tide.

Therefore, for each 50 tonnes of harvested mussels (assuming 1:1 return), you would need 50 tonnes of seed. It would take two people approximately 50 suitable tides to move this amount of seed.



Hand raking seed off an intertidal ephemeral bed

Working manually on the foreshore, seed will need to be transplanted as quickly as possible during low tide periods. With a small boat, the seed can be collected by hand at low tide but relaying is still possible at half tide.

A grower can start to move seed early in the year (February) when the mussels from the previous year's recruitment have over-wintered. Alternatively, seed can be moved in early summer after spawning and spatfall have occurred.

#### THE PRODUCTION PROCESS Obtaining seed mussels - 4

By comparison, dredgers (of 24 m) can fish 50 tonnes of seed per hour and carry 150 tonnes per trip. Seed are dredged from overstocked beds and relayed whenever seed are available, but more generally in the autumn before the large ephemeral beds of seed mussels are lost during autumn gales or to predators.

Seed are relayed over the seabed at a density of 50-100 tonnes per hectare by washing them from the deck of the boat while steaming. Seed can be sown up to as much as 10 kg per square metre although 5 kg per square metre is probably a better option to allow faster growth. With lower density lays, however, there is an increased risk of losses through predation.



A dredge full of seed



Seed being transferred to cultivated bed

#### THE PRODUCTION PROCESS Obtaining seed mussels - 5



As the industry is developing towards more extensive methods of cultivation, new techniques are being tested. For example, it may be possible to fish for seed much smaller than 15 mm, even down to 5 mm. However, a thorough knowledge of the local hydrographic and environmental conditions at the relaying site is needed to prevent the loss of such small seed through their dispersal by strong currents or through siltation and smothering. It is also essential to have an idea of the likely losses of seed through mortalities as a result of predation. Smaller seed are prey to a wide range of predators.

'Seed banking' is a relatively new concept of stocking seed mussels in upper intertidal areas for relaying at a later date further down the shore or sub-littorally. This is a technique that can be used in years when there has been good spatfall and large tonnages of seed are available for relaying. It is a method that can compensate for years of low recruitment and seed availability and helps to ensure a reliable and regular harvest. When seed are banked at higher densities, there is some indication that losses through crab predation may be reduced.

Where seed are relayed at higher densities, and provided there has been little loss of the stock then they will need relaying once again before reaching maturity.

#### THE PRODUCTION PROCESS Obtaining Seed Mussels - 6



#### **ENVIRONMENTAL ISSUES & SEED COLLECTION**

Any potential impacts to the substrate and ecosystem from collecting seed should be kept to a minimum. This will be particularly important in or close to areas of conservation.

For example, when seed are collected from intertidal areas, keeping to recognised tracks can minimise the effects of treading and of tyre tracks from vehicles that may be brought on to the foreshore.

On off-shore, sub-littoral beds of seed the impacts are likely to be much less because the beds are usually ephemeral in nature. In fact, in many areas autumn storms have the same effect of dislodging carpets of seed and disturbing sediments. Effects of dredging will be minimised if seed have built up what is known as 'mussel mud' and they can be skimmed off the surface of the substrate.



Collecting seed from an ephemeral bed in the intertidal area

Any disturbance to birds and other wildlife, especially those species designated of national and international importance, should be kept to a minimum.



### THE PRODUCTION PROCESS Obtaining seed mussels - 7

### **IN SUMMARY:**

From the seabed cultivation point of view:

- Seed mussels accumulate on distinct areas of shallow water around the coast of the UK
- Recruitment is variable from year to year but larger spatfalls often coincide with colder winters
- Seed can be dredged up and relayed in a controlled fashion on the growers area of seabed where they are harvested by dredging again later
- Many of the seed mussel beds which accumulate are "ephemeral" - they can be washed away by storms, for example
- Managed mussel dredging maximises the resources of the UK coastal water





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### THE PRODUCTION PROCESS Ongrowing - 1



### **MANAGING THE STOCK**

Once seed have been relayed, there is limited management needed although a visual check of stock on site wherever possible is recommended.

The basis of the husbandry process is to exclude and remove natural predators, such as crabs and starfish, while maintaining optimal conditions for growth through the regulation of stocking density.

Seed initially stocked at higher densities may need to be thinned if there has been good survival of the stock. A regular monthly check of the stock will help to ensure that a good growth rate is maintained and determine when any thinning is needed. The period of maximum growth is in the summer and early autumn; growth slows down and even stops during the winter months. The lower down the foreshore, the faster the growth rate because the mussels are submerged more of the time and able to feed.

A weekly measurement of environmental conditions such as water and air temperatures, salinity and a note of any changes to the colour or appearance of the water is always a useful record. SEAFISH

### THE PRODUCTION PROCESS Ongrowing - 2

### **Predators - 1**

The common starfish (*Asterias rubens*), whelks and the shore (or green) crab (*Carcinus maenas*) are probably the most significant of all the mussel predators, especially seeded areas. Both are abundant in estuaries and coastal waters.

Starfish pull apart the shell valves of the mussels to consume the meat inside. One means of control is to remove starfish from cultivation plots with dredges or mops, especially before seed are relayed.



Starfish preying on mussels

Shore crabs move up and down the intertidal area with the incoming and outgoing tide; in the winter, they tend to remain in the sub-littoral zone. Seed mussels (15-30 mm) are generally more vulnerable than larger mussels to crab predation because the crabs can crush and prise open their shells more easily. In smaller scale mussel cultivation, it is possible reduce losses through predation by trapping crabs in pots or by erecting protective fences; on an extensive scale, laying seed at high densities is an option.

### THE PRODUCTION PROCESS Ongrowing - 3



### **Predators - 2**

The most common of the bird predators are oystercatchers and herring gulls, although they differ in the size of mussels that they take. Oystercatchers move up and down the intertidal area with the incoming and outgoing tide, generally, feeding on larger mussels (>30 mm), with adult birds consuming up to 165 mussels per day. In some cases, this can equate to 30-40% of large mussels on a bed each year.

In certain areas, particularly on the west coast of Scotland, eider ducks are a problem. More than 60% of the diet of adult ducks is mussels in the size range 10-25 mm. They can dive down to 10 metres to feed on intertidal or sublittoral beds. Generally, eider ducks are more abundant in spring and autumn which results in peak predation at those times of year.

Some fish species, plaice and flounder for example, also feed on mussels.

An eider duck



### THE PRODUCTION PROCESS Ongrowing - 4



### **Competitors and Fouling Organisms - 1**

Competitors and fouling organisms are site dependent and include barnacles, tube worms, bryozoans, ascidians, sponges and algae.

Pea crabs can be found sometimes inside mussels. Small pea crabs (i.e. all males + immature females) are mobile and their effects are intermittent and reversible. However, mature females (>6mm) are trapped within their host, affecting the mussel's physiology, causing them to loose condition and decreasing the meat yield. The effects can be exacerbated by additional environmental stressors.

### THE PRODUCTION PROCESS Ongrowing - 5



### **Competitors and Fouling Organisms - 2**

Fouling organisms such as barnacles and tube worms can attach and grow on mussel shells. Heavy infestations can make the shell look unattractive and may affect their marketability. Little can be done to remove such fouling and the best strategy is one of avoidance where this is possible. Sea squirts (tunicates), sponges, anemones and macro-algae can also attach to the shells.



Barnacles - a common fouling organism on mussels

The parasitic copepod *Mytilicola intestinalis* can live in the mussel gut but only appears to be damaging when mussels are exposed to environmental stressors. At a low level of infestation it has only a minimal effect on the meat content but heavy infestations will have much more of an effect and in extreme cases can can lead to death.

### THE PRODUCTION PROCESS Ongrowing - 6



### **Environmental Issues - 1**

In the UK, molluscan shellfish cultivation is largely environmentally benign and 'green'. Operations require high water quality conditions with production success acting as an environmental quality indicator. The industry's sound environmental track record allows the cultivation sector to directly co-exist beside or within designated environmentally sensitive areas.

However, in some other countries, e.g. the Netherlands, Germany and Denmark where production which is centred in the Wadden Sea is much greater, problems have occurred and we need to be aware of this.

These are some of the potential environmental issues that might arise in relation to mussel cultivation that you might like to consider.

The impacts (positive as well as negative) will be related to the scale of cultivation. Most of the issues will need to be addressed at a local level with the regulatory authorities and with other users of the coastal zone. Many areas where natural mussel beds occur or where cultivation of mussels is possible may be sites of special conservation interest.

Movements of mussels on to and off beds may cause localised changes to water circulation which can lead to the deposition of sediments. Siting them where there is good water flow will reduce this as well as ensure that the mussels receive adequate levels of food.

SEAFISH

### THE PRODUCTION PROCESS Ongrowing - 7



### **Environmental Issues - 2**

Inappropriate stocking levels within the area of cultivation can constrain production through natural processes. Sustainable carrying capacities need to be adhered to and this is where some knowledge on the local situation, e.g. algae production and hyrodynamics, is beneficial. However, there is little threat to the UK environment in the short to medium term based on current and likely future scales of operation.

The physical impacts of dredging seed from ephemeral sub-littoral beds are likely to be minimal; on mature, stable (e.g. intertidal) beds the effects of removing mussels may be more significant because the beds are likely to take longer to re-establish naturally. Currently, the information that is available is limited and more case studies are needed to develop good management protocols.

The visual impacts of cultivation should be minimal, since most of the cultivation occurs low down on the shore and is exposed only at spring tides and then for limited periods of a few hours. The colour and size of any marker buoys etc. should be considered to minimise adverse visual impacts.

Keeping to recognised tracks can minimise the effects of treading and of tyre tracks from vehicles that may be brought on to the foreshore.

SEAFISH

### THE PRODUCTION PROCESS Ongrowing - 8

### **Environmental Issues - 3**

**During regular management and maintenance** of plots in intertidal areas, there may be some disturbance to birds feeding. Usually, this is intermittent and of a localised nature and should cause no more harm than someone walking or bird watching on the beach. The seeding of mussels into an area is likely to increase the food resources available to local populations of shore-birds. Conversely, the removal of mussels from intertidal areas may have an effect on the resources available to the local bird population. Research is on-going on the development of computer models to predict the effects on bird populations of mussel cultivation. In the longer term, this should help in the management of fisheries and enable cultivators and environment managers to assess potential impacts of changes in cultivation practices.



In 1997, Scottish Natural Heritage carried out a review on the exploitation of the mussel in Scotland. This very comprehensive report should be consulted for more detail. (Scottish Natural Heritage Review. No. 68)

### THE PRODUCTION PROCESS Harvesting 1



Mussels take from 18 – 36 months to reach 45 mm (when they can generally be harvested from cultivated beds). The time is dependent on the location and productivity of the cultivation site and the initial size of seed relayed. For example, seed planted in February of year 1 could be ready for harvest by August/September of year 2 provided the initial size of seed was 20 - 25 mm shell length. On less productive beds and with smaller seed, it will take longer to reach harvest.

The normal harvesting season is from late August/September through to April. Mussels are harvested at around 20g live weight with the meat representing from 20% to 30% of the total weight depending on the productivity of the bed and the time of year. Meat quality is at its lowest after spawning. Total yield can be very variable, depending on local conditions, and ranges from < 20 tonnes per hectare up to 200 tonnes per hectare.





### THE PRODUCTION PROCESS Harvesting 2



At low levels of mechanisation it might take two people working a small boat one day to harvest 3 tonnes (gross) of mussels. In some cases up to 50% of the harvest could be made up of shell and mud and undersize mussels that are put back on the sea bed. Mussels can be bagged on the boat, moved to the intertidal area, collected by tractor and trailer and transported to shore premises for washing, grading, purification and packing for the market.

At the other end of the scale, dredgers (of 24 m) carry up to 150 tonnes per trip and are usually equipped with an on-board washing system. These can harvest and clean up to 50 tonnes of marketable mussels per hour. Once ashore, the mussels can be graded, purified and packed.

Mussels need to be declumped by tearing loose the byssal threads to separate the individual animals. However, the mussels cannot be stored for long periods after the byssal threads have been cut. The removal of the byssal threads from the shell, a process called 'debearding', is achieved using a machine that has counter-revolving notched rollers made of stainless steel. The rollers pinch off the byssal threads.

#### THE PRODUCTION PROCESS Harvesting 3

Once ashore, bulk mussels are weighed and bagged. Usually, all stock is stored briefly in large seawater tanks before dispatch to market. If required, purification takes place at this time.

Purification or depuration of shellfish means holding them in sterilised sea water for 48 hours under conditions that allow them to filter normally.

If mussels are being shipped directly to Europe, there is no obligation for the UK producer to get involved with depuration - a distinct advantage.



A typical large scale depuration unit

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### THE PRODUCTION PROCESS Harvesting 4



### DEPURATION

The sea water used in depuration is sterilised by ozone or ultra-violet light. The latter is the more common method. It is the cheapest method available, it is non-toxic and does not taint the meat.

The mussels are held in trays or bags placed on a false floor, designed to keep the accumulation of silt and faeces away from the mussels. The mesh-size of the false flooring should be sufficient to retain the mussels but large enough to allow a good flow of water through the tray or bag. The depth of the mussels in the tank should not exceed 10 cm. The UV equipment must be monitored for its efficiency to sterilise the water and be capable of being isolated from the rest of the plant for any maintenance that may be required.

#### SEAFISH

### THE PRODUCTION PROCESS Harvesting 5

Although there are markets for mussels in the UK, most of the production is exported to the continent particularly France and the Netherlands. Many people in the UK are still unsure when it comes to eating shellfish. They may not know how to handle them, or they recount stories of people being unwell after eating shellfish. Mussels are a very healthy seafood product, being low in cholesterol and rich in essential nutrients such as polyunsaturated fats. They are safe to eat because like other shellfish placed on UK and European markets they have to meet strict health and hygiene regulations before they can be sold. Mussels are one of the simplest shellfish to prepare and can be cooked in a variety of tasty dishes



Mussels in mesh bags ready for sale



### THE PRODUCTION PROCESS Health & Safety Issues



The health and safety aspects of any cultivation enterprise are extremely important and can be quite diverse. Working practices and safety standards should be reviewed on a regular basis.

Areas for consideration will include:

A responsibility for personnel working on the site, ensuring that they are working under safe conditions and with gear and equipment that is appropriate and adequate for the job. All staff should have received the necessary training and/or guidance when using equipment that could be dangerous or when working on boats or out in isolated or dangerous conditions such as tidal waters or during the hours of darkness or poor light.

Divers may be required at certain stages of cultivation e.g. fitting moorings or during harvesting and this will need additional considerations including having an appropriate number of divers for the job with the relevant diving qualifications and equipment.

All gear on the foreshore or in the water should be marked clearly so that they are not a hazard to navigation or to other users of the area.

Boats and other vehicles and large machinery should comply with any statutory safety requirements.

For more information refer to the Legal and Administrative Section.





# THE TECHNOLOGIES AND EQUIPMENT EMPLOYED



# Introduction

This section of the Hyperbook will "mirror" the previous section (PRODUCTION PROCESS), but will focus on the hardware and systems aspects of dredge

mussel production





# THE TECHNOLOGIES Mussel Growing Locations

SEAFISH



### A "typical" mussel dredging location (and see also Site Selection) - Menai Strait



# THE TECHNOLOGIES Vessels - 1

The main tool of the dredge mussel sector is the vessel - this is effectively a type of "managed fishery"



An example of a Dutch-style dredger

For seabed cultivation on a medium scale (500-1000 t per year), a vessel of 10-20 m length would probably suffice. They have a shallow draught and can haul up to four 2 m dredges.

Typically the dredge mussel industry in the UK developed in scale during the 1990s with the use of Dutch-style dredgers that are up to 24 m in length.

 $\square$ 



## THE TECHNOLOGIES Vessels - 2



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Even larger vessels are being built (around 40 m in length) and are expected to be working on cultivated plots in the Menai Strait by 2003. They can carry up to 250 tonnes of mussels on a trip. The Dutch-style dredgers have special dispensation from the fishing licence scheme and can only be used for aquaculture purposes.

Another example of a Dutch-style mussel dredger



## THE TECHNOLOGIES Vessels - 3



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Hand raking mussels in the Conwy

At the other extreme, it is possible to fish mussels on a much smaller scale (<50 tonnes) using very small boats. In the traditional, hand-raking mussel fishery in the Conwy Estuary, 14 licence holders fish around 300 tonnes of mussels in a season.

However, the larger the boat, the greater the economy of scale.

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### THE TECHNOLOGIES Gear on Vessels - 1



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Dredges are operated from the sides of the vessel



Dredges are hauled on board with a grab



### THE TECHNOLOGIES Gear on the Shore/Quayside - 1

Heavy lifting gear is needed to transfer bags of mussels from the boat to on-shore facilities.

In this picture, mussels that have been washed, graded and bagged onboard the boat are hoisted by crane on to the jetty.





### THE TECHNOLOGIES Gear on the Shore/Quayside - 2





At scales of operation greater than 500 tonnes per year, mechanisation will be needed to move mussels once ashore.

An example of a small forklift transferring bags of mussels to a lorry for transport to markets overseas.

### THE TECHNOLOGIES Gear on the Shore/Quayside - 3

SEAFIST

To ensure mussels can be collected and moved as quickly as possible during the ebb tide, quad bikes are used in some locations to move mussels from the foreshore.





Using quad bikes to move hand-raked mussel seed from fore-shore (above) for transfer to relaying site (left)

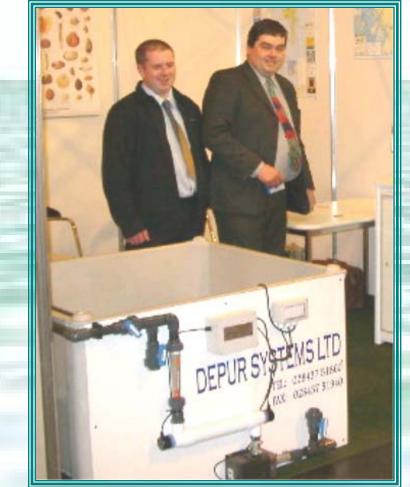
> Bags of mussels can be lifted manually or by crane on to lorries for transport to ongrowing sites (if seed) or to market.

# THE TECHNOLOGIES **Depuration**



Purifying or "depurating" mussels is almost obligatory for Scottish producers hoping to sell into major buyer chains - irrespective of their water's classification

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Depuration generally involves holding mussels in clean water for 48 Hours, and letting their systems flush out any pseudofaeces which might contain harmful human pathogenic bacteria

The process often uses recirculated water systems, with simple UV sterilisation of the water on each pass

A small depurating unit



# **SITE SELECTION**



### Introduction

This section of the Hyperbook will consider how locations for dredge mussel cultivation projects might or should be chosen. Good site selection is critical to the success of any aquaculture venture, and there are some obvious considerations:

- Choosing a location with the wrong ambient seawater temperature, exposure to rough weather or lacking in natural foodstuffs for the species may mean that they grow too slowly - or may risk storm damage
- Sites near industrial facilities, with the risk of water pollution incidents, should be avoided
- Sites without reasonable access for staff, equipment and supplies are clearly impractical - although the cost of providing access can always be considered in the outline business plan
- Sites have to be "feasible" from the point of view of the regulatory and planning authorities who have statutory obligations in the area - but this issue is discussed in the Legal and Administrative section



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### SITE SELECTION Site selection Introduction

Selecting a site that is suitable for dredge mussle cultivation is clearly of fundamental importance. It requires careful consideration of a range of different factors and these are examined in detail in this section.

If at all possible, it is advisable to monitor the conditions at any prospective site for at least a year before any commercial culture begins – an assessment of existing wild mussel beds would be fundamental. Growth differences between sites usually reflect differences in conditions that may be fairly specific to the sites, but you should also be aware that these could vary between years.

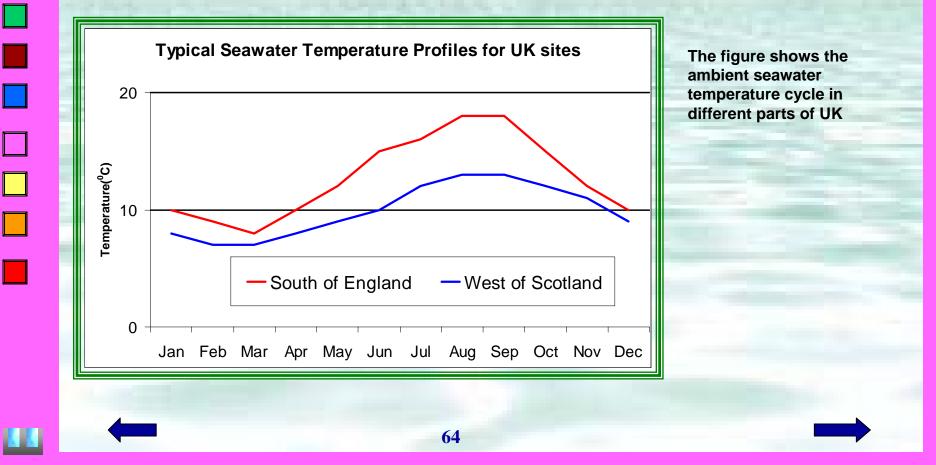


### SITE SELECTION Seawater Temperature Profile - 1

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In the UK, mussels start to grow in the spring when sea water temperatures reach 8-9 °C. Growth rate reaches a maximum in July or August when water temperature peaks (usually 16-18 °C) and then falls off again as the temperature drops to below 8-9 °C in November or December. Mussels are usually found in estuarine and coastal sites where salinity > 20 ppt. When exposed to the air, they close tightly to prevent desiccation of the internal tissues.



### SITE SELECTION Algal Situation



The selection of a suitable site is crucial to the success or failure of a mussel farm. Growth and survival of dredge mussels are influenced by a range of physical, biological and chemical factors including sea water temperature and salinity, water flow rate and phytoplankton content, predators, competitors and fouling organisms, dissolved nutrients, oxygen and pollutants. Many of these are subject to seasonal and annual variation and it is advisable to monitor the conditions at your prospective site for at least a year before any commercial culture begins and carry out a pilot study to see how well mussels grow and survive.

Most coastal sites have sufficient quantities of algae in the water to support cultivation. However, some species of algae can cause shellfish to accumulate biotoxins in their flesh. Routine testing is carried out to monitor biotoxin levels and once they exceed permitted values shellfish beds are closed (statutory or voluntary) and stock can no longer be harvested or offered for sale. The beds remain closed until two consecutive samples return values below the threshold levels. Such closures can adversely affect a business so this factor should be considered when selecting a site. Unfortunately, past track record (where available) can only offer limited guidance, it can not guarantee that a problem will not occur in the future.





### SITE SELECTION Site access and ownership



Any cultivation site should be readily accessible for bringing gear on to the site and for transporting harvested mussels away to market. Ownership of the area and its availability are important considerations in the initial site selection.

Many shellfish cultivation operations directly co-exist beside and even within designated environmentally sensitive areas including statutory sites such as Sites of Special Scientific Interest (SSSIs), Special Areas of Conservation (SACs), Special Protected Areas (SPAs) and Ramsar sites, as well as local voluntary sites. It is the co-existence with such sites that industry operations possibly face the greatest challenge. The Habitats Directive 92/43/EEC and the Birds Directive 79/409/EEC make provision for the conservation of wildlife habitats and of birds through the designation of SACs and SPAs respectively. Designated areas can, and are encouraged, to include estuaries, shallow bays and coastal waters. Within such areas, cultivation practices are likely to be subject to local management plans.

As legislation on these and other aspects can be changed, it is wise to consult the appropriate regulating bodies for the most recent information.





### SITE SELECTION Classifications



Mussels can thrive in more turbid environments than some other bivalve species because they can preferentially select organic material from suspended particulates in the water. Like other bivalve molluscs, the mussel is a filter feeder removing natural phytoplankton (microscopic algae) and organic detritus from the sea water. They also take in other small particles, such as organic detritus, bacteria and viruses. Some of these bacteria and viruses, especially those originating from man-made sources, can cause illnesses in consumers if they remain in the bivalve when it is eaten.

Shellfish beds are classified according to the faecal coliform (or *Escherichia coli*) levels recorded in the bivalve flesh and the animals are treated, where appropriate, to remove this contamination. Grounds which are close to, or likely to be affected by the flow from, outfalls discharging significant amounts of untreated effluent or sewage are generally not suitable for shellfish production as they are likely to give a 'C' or 'Prohibited' classification and they should be avoided. Consult your local Environmental or Port Health Authority if in any doubt. While it is possible to relay mussels from an area with a 'C' classification to cleaner areas this is unlikely to be economically viable, even if such grounds are available.

Press the button to see the classification table







### **Shellfish Waters Classifications**

Classifications of shellfish harvesting areas under the Shellfish Hygiene Directive 91/492/EEC	
Classification	Treatment required
and the second second	
А	Shellfish can go direct for human consumption.
В	Shellfish can go for human consumption after purification in an approved plant,
100 C	or after an EU approved heat treatment process, or after relaying in an approved
-	relaying area (whether or not combined with purification).
С	Shellfish can go for human consumption only after relaying for at least 2 months
	in an approved relaying area followed, where necessary by treatment in a
	purification centre or after an EU approved heat treatment process.
Prohibited (D)	Shellfish from these areas must <u>not</u> be subject to production or be collected.

### **Correct at Sep 2002 – see DEFRA or CEFAS websites for any updates**



# LEGAL AND ADMINISTRATIVE ISSUES



# Introduction

To set up a mussel dredging operation, the minimum a grower needs is to own or lease an area of the seabed and have the right of access to that site. There are national and local variations to legislation on this, therefore it is always advisable to contact the Local and Regional Authorities in the first instance. In England and Wales the regional Sea Fisheries Committee may also be able to offer advice. If structures are to be placed in the sea, they may be hazardous to navigation so the Harbour Authority and/or Maritime & Coastguard Agency should be notified.

Many areas of the coastal zone have been designated for their conservation value so it is also advisable to contact the appropriate conservation agency. These are English Nature; Countryside Council for Wales; Scottish Natural Heritage; Environment and Heritage Service (Northern Ireland).





#### LEGAL AND ADMINISTRATIVE Legislative Controls - 1



There are various regulations specific to shellfish farming that must be followed when cultivating mussels. These are summarised below, with links to pages with further information.

1. A shellfish farmer must *register* a farm. This should usually be done within two months of commencing operation.

2. The shellfish beds must be *classified* for hygiene purposes.

3. Samples may be collected for monitoring of algal toxins.

4. Movements of shellfish, including imports and exports, may be controlled





### LEGAL AND ADMINISTRATIVE Legislative Controls - 2



### **<u>1. Registration</u>**

The Fish Farming and Shellfish Farming Business Order, 1985 (or equivalent legislation) obliges a shellfish farmer to register his or her business with the Department for the Environment, Food and Rural Affairs, the Welsh Assembly Government, or the Scottish Executive. The Fish Culture Licence fulfils a similar function for the Department of Agriculture and Rural Development in Northern Ireland.

The purpose of registration is to assist the departments in dealing with outbreaks of disease if these should occur. Registered businesses are required to keep a record of the stock movements on and off site and to submit a simple summary of movements each year.

It is necessary to register the shellfish farm within two months of commencing operations.





### LEGAL AND ADMINISTRATIVE Legislative Controls - 3



#### **1. Registration - continued**

#### Applications for registration are made to:

In England and Wales: The Fish Health Inspectorate, CEFAS Weymouth Laboratory, Barrack Road, The Nothe, Weymouth, Dorset, England, DT4 8UB Tel: 01305 20 6673 / 6674 Fax: 01305 206602 E-mail: Fish.Health.Inspectorate@cefas.co.uk

In Scotland: Fisheries Research Services, Marine Labroatory, PO BOX 101, Victoria Road, Aberdeen, AB11 9DB Tel: 01224 295645 Fax: 01224 295620 E-mail: fishhealth@marlab.ac.uk

In Northern Ireland: Department of Agriculture and Rural Development, Fisheries Division, Annex 5, Castle Grounds, Stormont, Belfast. BT4 3PW Tel: 028 9052 0100 Fax: 028 9052 3121

Further information on shellfish farm registration can be found on: http://www.cefas.co.uk/fhi/farm%20registration.htm







### **2. Harvesting Area Classification**

It is a statutory requirement [Food Safety (Live Bivalve Molluscs and Other Shellfish) Regulations, 1992] that shellfish beds must be classified according to the faecal coliform (or *Escherichia coli*) levels of the bivalve flesh. Treatment of shellfish before marketing is dependent on that classification. In harvesting areas with a 'B' classification the scallops must be purified of any faecal bacterial content in cleansing (depuration) tanks before sale for consumption.

The local Environmental Health Department (EHD) or Port Health Authority (PHA) may be able to provide you with information on shellfish hygiene and water classifications if the site is already a shellfish harvesting area.

New sites must be graded. You should collect samples of mussels from your selected area or place shellfish (contained in a tray) in the area for testing. If the EHD/PHA can be involved and the sampling is done every 2 weeks for 3 to 4 months according to strict protocols it may be possible to get a provisional classification almost immediately thereafter. If the sampling is done independently, the results will not count towards a provisional classification. Full classification may be achieved after a year of continuing sampling at monthly intervals. It may be possible to shorten the sampling period if additional information is available for the same species on nearby beds, from other species in the same area, of from historical monitoring.







### 3. Algal toxins

The risks to consumers from shellfish poisoning due to the presence of algal toxins in the tissues are minimised by a statutory requirement for sampling. The monitoring programme for algal biotoxins is a requirement of the Shellfish Hygiene Directive 91/492/EEC, which is implemented in the UK by the Food Safety (Fishery Products and Live Shellfish Hygiene) Regulations 1998 as amended. The monitoring programmes are undertaken on behalf of the Food Standards Agency (FSA), FSA (Scotland) and FSA (Northern Ireland). You may be required to provide samples. If the amount of toxin exceeds a certain threshold, the collection of shellfish for consumption is prohibited until the amount falls to a safe level, giving a temporary closure of the fishery. Sampling frequency is increased if toxins are detected. Samples of seawater from selected sites are also examined routinely for the presence of the phytoplankton species that produce these toxins, as an early warning system.

Further information on the algal toxin monitoring programme, together with a list of the areas currently affected can be found on the following link:

If the water samples exceed the specified action levels, then samples of shellfish within the same harvesting area are collected for biotoxin screening. If the maximum permitted levels for ASP or PSP toxins exceed the maximum permitted levels, or if DSP is detected then the harvesting area will be closed, preferably by means of a voluntary closure agreement. If for any reason a voluntary agreement is not possible or the detection of toxicity is over a large area then the production area is closed by statutory means.

Press the button to see the toxins table



### Algal toxins - Action limits and maximum permitted levels

WATER		SHELLFISH FLESH	
ALGAL GROUP	Action	ΤΟΧΙΝ	Maximum
	Limit		Permitted
	(cells/l)		Levels
Alexandrium	Presence	PSP	80 µg per 100 g
Spp.	-		
Dinopysis /	100	DSP	Presence
Procentrum Spp.	-	-	
Pseudonitzschia	150 000	ASP	20 µg per g
Spp.			

**Correct at Sep 2002 – see DEFRA, CEFAS or FSA websites for any updates** 





### **<u>4. Movement controls</u>**

There are certain restrictions on the deposit of bivalve molluscs around the coast of Great Britain, to prevent the introduction and spread of diseases.

The UK has now achieved Approved Zone status for most of the coastline for the oyster diseases Marteilia and Bonamia, except for three restricted areas where Bonamia is found. These areas are (1) from the Lizard to Start Point; (2) from Portland Bill to Selsey Bill and (3) from Shoeburyness to Felixstowe (Commission Decision 2002/300/EC of 18 April 2002).

Movements of mussels within the UK are controlled according to the health status of these areas. Anyone wishing to collect or relay seed taken from the controlled (restricted) areas listed above must apply for permission to the Fish Health Inspectorate (FHI) at the CEFAS Weymouth Laboratory (for England and Wales) or the Fisheries Research Services (FRS) at the Marine Laboratory, Aberdeen (in Scotland). It is advisable to check with DARD for the current position within Northern Ireland.

Approved zone status also enables the UK to operate import controls.







### 4a. Import and export controls

#### **EU** Imports

Import controls are aimed at preventing the introduction of shellfish diseases from elsewhere in the EU, where they are known to occur, or where no sampling and testing is carried out. Imports for the purpose of deposit into coastal waters are subject to controls based on the health status of shellfish growing areas in the region of origin. Each import must be accompanied by a *Movement Document* signed by the competent Veterinary Authority in the Member State of origin. The FHI (for England and Wales), FRS (for Scotland) and DARD (Northern Ireland) are responsible for ensuring that any shellfish imports are made in accordance with these rules. They should be consulted well in advance of any intended import if there is any doubt. In any case, at least 24 h notice is required before the arrival of any consignment.

#### **Other imports**

Musels from non-EU countries may only be deposited within the EU waters so long as they are certified free from disease by a testing programme as stringent as that which applies in the EU and comply with the other conditions of import. The FHI, FRS or DARD will have the latest information.





### 4a. Import and export controls - continued

#### **Exports**

If you wish to export mussels to another EU country you should contact the FHI, FRS or DARD to discuss what documents, if any, are required. Five working days notice is needed so that the documents can be produced by the intended export date. Anyone intending to export mussels to countries outside the EU should check the requirements of the destination country. If any health certification requirements exist you should contact the FHI, FRS or DARD to establish whether they can be met.

Further more detailed information on movements, imports and exports (in relation to disease control) can be found on:

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p://www.cefas.co.uk/fhi/movements.h





### LEGAL AND ADMINISTRATIVE Legal Protection - 1



# **Rights of shellfish cultivators in the sea**

At present, the cultivator has limited legal protection of the stock. Bivalves grown in containers, e.g. pearl or lantern nets, in public waters are protected by the *Theft Act, 1968* and the *Criminal Damage Act, 1971* (or equivalent legislation in Scotland and Northern Ireland).

Shellfish beds covered by private right of fishery or by Several Order are protected against theft or damage by the provision of Section 7 of the Sea Fisheries (Shellfish) Act, 1967 (or Northern Irish equivalent), provided that the beds are adequately marked.





### LEGAL AND ADMINISTRATIVE Legal Protection - 2



### **Several Orders**

A cultivator who wants to have additional protection for stock kept in public waters may apply for a right of Several fishery. These are granted in England by the Department for the Environment, Food and Rural Affairs, and in Wales and Scotland by the fisheries departments of the respective devolved governments. In Northern Ireland, the Shellfish Fishery Licence fulfils a similar function. They are granted for a fixed period, to an individual, a co-operative, or a responsible body, to enable the grantee to cultivate the sea bed within a designated area of water and to conserve, develop and enhance the specified stocks of shellfish thereon. The Several fishery concept is designed to give the lessee a much greater management control of the stocks. Several rights may also be granted to a Sea Fisheries Committee, which cannot cultivate stocks in its own right but may lease rights of Several fishery. The applicant must provide a management plan, and this must show that the fishery will benefit from cultivation. The Several fishery rights may be terminated if the grantee fails to meet the terms of the order.

Application for and granting of a Several fishery right can be a time-consuming process, which may take up to 3 years. If there are any objections to the application then this can force a public enquiry, the cost of which falls to the applicant. Subletting from a Several Order that is held by a Sea Fisheries Committee is often easier, where this is an option. However, areas already covered by Several Orders may only be suitable for cultivation of certain species of bivalve.

Guidance notes on applying for a Several Fishery (for England and Wales, but general principals apply elsewhere) can be found on:

http://www.defra.gov.uk/corporate/regulat/forms/fish/Fis3.pdf





### LEGAL AND ADMINISTRATIVE Planning issues - 1



A focus on the the main agencies involved in the approval of an application for a new aquaculture site is provided in this section. Once an application has been granted, and aquaculture operations commence, the number of regulators with a significant ongoing operational concern reduces.

For a bivalve aquaculture site application, the following decision making bodies are involved:

<u>The Crown Estate</u> (CEC). Effectively the "landlord" in terms of ownership of the seabed, the Crown grants a lease and issues development consent to the operator, and levies a "rent" which is based upon tonnage of production
 <u>Local Authorities</u>. Considers applications and issues opinions to the Crown (within England, Wales and Scotland and will eventually be the lead body in this regard). Also provide planning permission for any on-shore facilities
 <u>Department of Agriculture and Rural Development (Northern Ireland)</u> Administers all aspects of marine aquaculture applications in Northern Ireland.
 <u>Foyle, Calingford and Irish Lights Commission</u> For those waters in Northern Ireland
 <u>National fishery advisory bodies</u>- CEFAS and SEERAD

•Health and Safety Executive. Concerned with health and safety





### LEGAL AND ADMINISTRATIVE Planning issues - 2



In addition, there are statutory consultees, who will pass their views on the local authority for consideration:

•<u>Statutory Conservation Agencies</u>- EN, CCW, SNH, EHS(NI). Have an interest in the natural environment

•Statutory Environmental Protection Agencies - EPA, SEPA etc. As above

Other groups and individual also have an opportunity to comment upon aquaculture applications:

- Maritime and Coastguard Agency
- Northern Lighthouse Board
- Local communities
- Private individuals
- •Other groups e.g. FOE, WWF, RSPB, RYA, moorings associations etc

Once fish farms are up and running, they have to be concerned with ongoing interaction with some of the groups above - and with others such as:

Food Standards Agency (FSA)
Environmental Health Offices (EHO's)





### LEGAL AND ADMINISTRATIVE Use of Divers



When divers are engaged in harvesting or other work all diving operations must be carried out in accordance with the relevant national legislation (Health and Safety at Work Act 1974 and Diving at Work Regulations 1997 or subsequent revisions) and the most appropriate Approved Code of Practice (ACoP). Depending upon the work to be undertaken this may be that for 'Commercial Shellfish Diving in Inshore Waters' or that for 'Commercial diving projects inland/inshore'. Compliance is checked by the Diving Inspectorate of the Health and Safety Executive (HSE)

Particular attention should be paid to preparation of the dive plan and risk assessment which, in turn, will indicate the minimum number of persons (usually 4) required in the dive team for the particular operation. Failure to fulfil these requirements is the most common complaint made by the HSE against those involved in shellfish diving. This can result in prosecution and those who contract-in divers are equally liable in these circumstances.

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#### LEGAL AND ADMINISTRATIVE Useful Internet Links

SEAFS



Before proceeding any further with this Hyperbook, you could quickly review the current position of various organisations vis-a-vis aquaculture (click on the blue buttons, and "exit" your browser to return to this page):

- The Crown Estate (CEC)
- The Scottish Environmental Protection Agency (SEPA)
- Scottish Executive Environment and Rural Affairs Department (SEERAD)
  - Fisheries Research Service (FRS)
- Scottish Natural Heritage (SNH)
- Maritime and Coastguard Agency(MCA)
- Northern Lighthouse Board
  - Health and Safety Executive (HSE)
  - Food Standards Agency (FSA)
    - Specifically:

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for algal toxins

Note that you should be "on-line" during this part of the Hyperbook session, if you want these internet links to function automatically. You may have to do some searching within each organisation's website to find material relevant to aquaculture - use their search engines and common sense about their site maps.

#### LEGAL AND ADMINISTRATIVE Useful Internet Links - Continued



Before proceeding any further with this Hyperbook, you could quickly review the current position of various organisations vis-a-vis aquaculture (click on the blue buttons, and "exit" your browser to return to this page):

The Centre for Environment, Fisheries and Aquaculture Science (CEFAS)



**Specifically:** 

SEAFSH

shellfish farm registration - www.cefas.co.uk/fhi/farm%20registration.htm

shellfish movements/disease control www.cefas.co.uk/fhi/movements/htm#shellfish

• **DEFRA** Specifically:

guidance notes on licences for dredging for mussel seed www.defra.gov.uk/corporate/regulat/forms/fish

guidance notes on Several Orders -

www.defra.gov.uk/corporate/regulat/forms/fish/Fis3.pdf

general information on aquaculture - www.defra.gov.uk/fish/aquacult.htm

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Note that you should be "on-line" during this part of the Hyperbook session, if you want these internet links to function automatically. You may have to do some searching within each organisation's website to find material relevant to aquaculture - use their search engines and common sense about their site maps.





### Introduction

This section of the Hyperbook covers suppliers to the industry who might be able to support dredge mussel cultivation operations. The list is not exhaustive, nor does inclusion within the list denote any particular endorsement of the company in question by Seafish or Epsilon Aquaculture Ltd. Wherever possible the supplier's website address is the main reference - readers can access these sites directly from this Hyperbook if they are "on line" during the Hyperbook session.

This list includes only some of the companies that supply to the aquaculture industry. Reference to these companies should not be construed as an official endorsement of these companies, nor is any criticism implied of similar companies that have not been mentioned.

Suppliers of aquaculture equipment can be found advertising in the trade papers and journals. The annual 'Fish Industry Yearbook' contains an aquaculture supplier section. Suppliers can also be contacted at conferences and trade exhibitions, such as the biannual Aquaculture International exhibition in Glasgow.

Suppliers are broadly grouped into:

- Hardware suppliers (equipment)
- Services suppliers (advisors, utilities, financial)

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### Suppliers Hardware Suppliers



#### **Boats**

•Alexander Noble & Sons, Girvan, Ayrshire. KA26 9HL Tel: 01465 712223 Fax: 01465 715089 E-mail: nobel@boatbuilders.fsbusiness.co.uk

•Alnmaritec, Willowburn Industrial estate, Alnwick, Northumberland. NE66 2PQ. Tel: 01665 602917 Fax: 01665 605399 E-mail: sales@alnmaritec.demon.co.uk Web: www.alnmaritec.demon.co.uk

•Bow & Stern, Unit 7B4, Industrial Estate, Lisigary, Portree, Skye. IV51 9HD Tel/Fax: 01478 613334

•Malakoff & Wm Moore, North Ness, Lerwick. Shetland. ZE1 0LZ Tel: 01595 695544 Fax: 01595 695720 Email: enquiries@malakoff-moore.co.uk Web: www.malakoff-moore.co.uk

•Wood & Davidson, North Esplanade East, Aberdeen. AB11 5FR Tel: 01224 581221 Fax: 01224 584007 Email: info@wood-davidson.co.uk

•Corpach Boatbuilding Company, The Slipway, Annat Point, Corpach, Fort William. PH33 7NN Tel: 01397 772861 Fax: 01397 772765

#### **Longline Floats**

• C G Paxton, 28 Carmyle Avenue, Glasgow. G32 8HF Tel: 0141 778 8676 Fax: 0141 778 3708 E-mail: mail@paxton.co.uk Web: www.paxton.co.uk

•Viking Ecosse, 4 Braeside, Irvine. KA11 1BX Tel: 01294 213716 Fax: 01294 212604 E-mail: vikingecosse@ndirect.co.uk Web: www.vikingecosse.ndiresct.co.uk

•Gem Plastics, Regaskin, Cavan, Co Cavan, Ireland. Tel: ++ 353 49 4331077 Fax: ++ 353 49 4361157 Email: sales@gemplastics.ie Web: www.gemplastics.net





### Suppliers Hardware Suppliers - continued



Ropes

•Gael Force Marine (see moorings)

•Marlow Ropes, Diplocks Way, Hailsham, East Sussex. BN27 3JS Tel: 01323 2 847234 Fax: 01323 440093

#### Moorings

•F P M Henderson, Unit 27B, Whiteinch Business Centre, Jordan Street, Glasgow. G14 0RR Tel: 0141 950 1800 Fax: 0141 950 1777

•Gael Force Marine, 136 Anderson Street, Thornbush, Inverness. IV3 8DH Tel: 01463 229400 Fax: 01463 229421 E-mail: sales@gaelforce.net

•E Y E Co, The Gunshed, Levington, Ipswich. IP10 0LX Tel: 01473 659666 Fax: 01473 659995 E-mail: info@eyecochain.com Web: www.eyecochain.com

#### Lantern and Pearl Nets

•Loch Fyne Seafarms, Tarbet Industrial Estate, Campbelltown Road, Tarbet. Argyll. PA29 6SX Tel: 01880 820100 Fax: 01880 820120.

•Pacific Rim Aqua Products, Dinghai, Zhoushan, Zhejiang. China. 316000. Tel: ++ 86 580 3695958 Fax: ++ 86 580 3695960





### Suppliers Hardware Suppliers - continued



• Netting:

Intermas Nets SA, Ronda de Collsabadell 11, Poligono Industrial, 08450 Llinars del Valles, Barcelona. Spain. Tel: ++ 34 938 425 700 Fax: ++ 34 938 425 701 E-mail: info@intermas.com Web: www.intermas.com

Tilldenet,Hartcliffe Way, Bristol. BS3 5RJ. Tel: 0117 966 9684 Fax: 0117 923 1251 Email: enquiries@tildenet.co.uk Web: www.tildenet.co.uk

• Pumps:

Honda (UK) – Power Equipment, 470 London Road, Slough, Berks, SL3 8QY (Tel: 01753 590500; Fax: 01753 590000; website: www.honda.co.uk).



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	<ul> <li>Pipework: Motherwell Industrial Plastics Ltd., Braidhurst Industrial Estate, Bellshill Road, Motherwell, Strathclyde. (Tel: 01698 261414; Fax: 01698 275424).</li> </ul>
	Pisces Aquacultural Engineers, Easter Poldar, Stirling, FK8 3QT (Tel: 01786 870014; Fax: 01786 870379; website: www.pisces-aqua.co.uk)
	Everyvalve Equipment Ltd., 19 Station Close, Po <u>tte</u> rs Bar, Herts., EN5 1TL (Tel: 01707 642018; Fax: 01707 646340; website: <u>everyvalve</u> .
	Glynwed Pipe Systems Ltd., Headland House, New Coventry Road, Birmingham, B26 3AZ (Tel: 0121 700 1000; Fax: 0121 700 1001; e-mail: enquiries@glynwedpipesystems-uk.com).
	Depuration Systems:     CJ Skilton Aquarist (Fax: 01245 400585; e-mail: cjskilton@aquaskil.co.uk
	The Falmouth Oyster Company, Unit 2A Empire Way, Tregoniggie Industrial Estate, Falmouth, Cornwall, TR11 4SN. (Tel: 01326 374748; Fax: 01326 377668)
	Tropical Marine Centre Ltd., Solesbridge Lane, Chorleywood, Herts, WD3 5SX. (Tel: 01923 284151; Fax: 01923 285840; website: tmc-ltd.co.uk).
	Depur, Moneycarragh Fish Farm, 60 Dromara Road, Dundrum, Newcastle. Co Down. BT33 0NS Tel: 028 437 51860 Fax: 028 437 51940
	• Washers/graders: All in a Shell Ltd., Dooniskey, Lissarda, Co Cork, Ireland. (Tel: + 353 26 42267; Fax: + 353 26 42645; e-mail: <u>@tinet.ie</u> )
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### Suppliers Hardware Suppliers - continued



#### **Depuration systems**

•Tropical Marine Centre, Solesbridge Lane, Chorleywood, Hertfordshire. WD3 5SX Tel: 01923 284151 Fax: 01923 285840 E-mail: tmc@tms-ltd.co.uk Web: www.tmc-

Itd.co.uk

•Depur, Moneycarragh Fish Farm, 60 Dromara Road, Dundrum, Newcastle. Co Down. BT33 0NS Tel: 028 437 51860 Fax: 028 437 51940

•Shellfish Purification Systems, Unit 9, Tregoniggie Industrial Estate, Falmouth. Cornwall. TR11 4SN Tel: 01326 374748 Fax: 01326 377688

General shellfish equipment & machinery: Dryden Aquaculture Ltd., Butlerfield Industrial Estate, Bonnyrigg, Edinburgh, EH19 3JQ. (Tel: 0187 5822222; Fax: 0187 22229).

Website with a comprehensive page of links to other suppliers sites

•Web:

www.stir.ac.uk/departments/naturalsciences/Aquaculture/fishing/fish/f\_web.htm



### Suppliers Hardware Suppliers - continued



#### **Clothing and safety**

•ARCO, for nearest regional supply centre contact: Tel: 01482 222522 Fax: 01482 218536 E-mail: sales@arco.co.uk

•Gael Force Marine (see moorings)

•Crewsaver, Mumby Road, Gosport. PO12 1AQ Tel: 02392 528621 Fax: 02392 510905

•Cosalt (Scotland), Unit 1 & 2, Kessock Road Industrial Estate, Freaserburgh. AB43 5UE Tel: 01346 513721 Fax: 01346 515158

•Mullion Manufacturing, 44 North Farm Road,South Park Industrial Estate, Scunthorpe. DN17 2AY Tel: 01724 280077 Fax: 01724 280146

•Guy Cotton, BP538 29185 Concarneau Cedex, France. Tel: ++ 33 02 98 97 66 79 Fax: ++ 33 02 98 50 23 62 E-mail: info@guycotton.com Web: www.guy.cotton.com

•McMurdo, Silver Piont, Airport Service Road, Portsmouth. PO3 5PB Tel: 023 9262 3900 Fax: 023 9262 3998 Web: www.pwss.com Web: www.mcmurdo.co.uk

#### Navigation buoys and lights

•Hydrospehere UK, Units C&D, West End Centre, Colthouse Lane, Upper Froyle. Hampshire. GU34 4JR Tel: 01420 520374 Fax: 01420 520373 E-mail: sales@hydrosphere.co.uk Web: www.hydroshpere.co.uk

•Gael Force Marine (see moorings)

•EYE Co (see moorings)



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### Suppliers Services Suppliers



#### Insurance

Aquaculture Risk(Management) Ltd., The Esplanade, Sunderland, SR2 7BQ. (Tel: 0191 5682000; Fax: 0191 5658625).

Aquarius Underwriting Agencies Ltd., 60 Mark Lane, London, EC3R 7ND.

**Trade Associations** 

Association of Scottish Shellfish Growers (ASSG): Doug McLeod (Chairman), Mountview, Ardvasar, Isle of Skye, IV45 8RU. (Tel: 01481 844324; e-mail: DouglasMcLeod@aol.com).

Shellfish Association of Great Britain, (SAGB), Fishmonger's Hall, London Bridge, London, EC4R 9EL. (Tel: 0207 283 8305; www.shellfish.org)

#### Training

Scottish Aquaculture Training Association, Mountview, Ardvasar. Skye. IV45 8RU Tel/Fax: 01471 844324 E-mail: DouglasMcleod@cs.com

North Atlantic Fisheries College (see information next page)

Scottish Association for Marine Science (see information next page)

Inverness College, 3 Longman Road, Longman South, Inverness. IV1 1SA Tel: 01463 273000 Fax: 01463 273001 E-mail: admissions.officer@inverness.uhi.ac.uk Web: www.uhi.ac.uk/inverness

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### Suppliers Services Suppliers - Continued



#### Information, technical advice etc

Sea Fish Industry Authority, Aquaculture Development Service, Marine Farming Unit, Ardtoe, Acharacle. Argyll. PH36 4LD Tel: 01397 875000 Fax: 01397 875001 E-mail: aquaculture@seafish.co.uk Web: www.seafish.co.uk

Sea Fish Industry Authority, Technology Division, Seafish House, St Andrew's Dock, Hull. HU3 4QS Tel: 01482 327837 Fax: 01482 223310 E-mail: technology@seafish.co.uk Web: www.seafish.co.uk

C-Mar, Centre for Marine Resources and Mariculture, Marine Biology Station. The Strand, Portaferry. Co Down. BT22 1PF Tel: 028 4272 9648 Fax: 028 4272 9672 or 8902

Cross-boarder Aquaculture Initiative Team, Unit 14-15, Gray's Lane, Park Street, Dundalk, Co Louth. Ireland. Tel: ++ 353 42 9385074 Fax: ++ 353 42 9352490 E-mail: cbait@oceanfree.net

North Atlantic Fisheries College, Port Arthur, Scalloway. ShetaInd. ZE1 0UN Tel: 01595 772000 Fax: 01595 772001 E-mail: admin@nafc.ac.uk Web: www.nafc.ac.uk

Scottish Association for Marine Science, Dunstaffnage Marine Laboratory, Oban. Argyll. PA34 4AD Tel: 01631 559000 Fax: 01631 559001 E-mail: marine.science@dml.ac.uk Web: www.sams.ac.uk

#### **Marketing Associations**

Scottish Shellfish Marketing Group, Suite 3, Block 20, The Motherwell Food Park, Bellshill. Lanarkshire. ML4 3NP Tel: 01698 844221 Fax; 01698 841723 E-mail: sales@ssmg.demon.co.uk Web: www.scottishshellfish.co.uk

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### Suppliers Services Suppliers - Continued

#### **Government Departments**

Scottish Executive Environment and Rural Affairs Department, Fisheries Research Service, Marine Laboratory, PO box 101, Victoria Road, Aberdeen. AB11 9DB. Tel: 01224 876544 Fax: 01224 295511

Department of Agriculture and Rural Development, Fisheries Division, Annex 5, Castle Grounds, Stormont Estate, Belfast. BT4 3PW Tel: 028 9052 0100 Fax: 028 9052 3121 Web: www.

National Assembly for Wales, Agriculture Department, Fisheries Division, New Crown Buildings, Cathays Park, Cardiff. CF10 3NQ Tel: 029 2082 5111 Fax: 029 2082 3562 Web: www.cymru.org.uk/s agriculture

Department for Environment, Food and Rural Affairs, Centre for Environment, Fisheries and Aquaculture Science, Weymouth Laboratory, Barrack Road, The Nothe, Weymouth. Dorset. DT4 8UB Tel: 01305 206600 Fax: 01305 206601 Weggreww.cefas.co.uk

#### **Development agencies**

For access to a network of local development agencies in Scotland contact:

Highlands & Islands Enterprise, Cowan House, Inverness Retail & Business Park, Inverness. IV2 7GF Tel: 01463 234171 Fax: 01463 244469 E-mail: hie.general@hient.co.uk Web: www.hie.co.uk

Scottish Enterprise, 150 Broomielaw, Atlantic Quay, Glasgow G2 8LU Tel: 0141 248 2700 Fax: 0141 221 3217 Web: www.scottish-enterprise.com

#### For Northern Ireland:

Department of Agriculture and Rural Development, Northern Ireland (DARDNI) (see government departments)

#### For Wales:

Welsh Development Agency, Principality House, The Friary, Cardiff. CF10 3FE Tel: 08457 775577 Fax: 01443 845589

Additional local or regional development initiatives may be operational in your area. To check the current position consult the agencies above or local council development departments. Organisations providing technical advice and support may also be able to advise (see Information etc).



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# **BUSINESS PLANNING**



### Introduction

This section of the Hyperbook covers the development of business plans to support dredge musse; cultivation. The section will provide an overview of business planning, but mainly includes the Dredge Mussel Economic Model - a Microsoft Excel-based planning tool. The overview and the model must be seen as a starting point only - they do not replace the need for professional technical and financial planning, but might assist that process.

Seafish and Epsilon Aquaculture Ltd can take no responsibility for any business decision based upon this section (or other sections) of the Hyperbook, and readers are urged to seek professional and experienced assistance if they wish to proceed towards investment in this sector of aquaculture.

However, readers who are investigating initial scenarios within this sector might find the economic modelling tool within this section useful - they may serve to "scope" discussions with other professional advisors or suppliers.

#### Business Planning General Principles

Readers should be clear at this point what their purpose is:

- To simply use this Hyperbook in order to improve their general understanding of mussel cultivation
- To use this Hyperbook to inform them about other people's plans concerning mussel cultivation
- To use this Hyperbook to help them plan an expansion or diversification of their existing business
- To use this Hyperbook to help them plan a new mussel cultivation project

Products which might arise from use of this Hyperbook will depend upon the purpose - but there are certain basic truisms about cultivation of any aquaculture species:

Aquaculture is a business - it needs to make sufficient profit to continue to develop and to repay its shareholders or investors

• Any successful business needs a good initial plan - and whilst the reality of operations might diverge from that plan, a good business will continually review those operations in the context of the initial plan

• Aquaculture is considered to be a "high risk" business in financial terms - and the history of the spectacular failures within the industry over the last three decades confirm that judgement

An aquaculture business plan needs to be robust:

- any technical uncertainties must be highlighted and numerically quanitified
- a realistic view of the short, medium and long term market prospects must be taken
- the Management Team must demonstrate capability to carry the plan to fruition

• Raising new finance for aquaculture is not easy. The sector's profitability potential normally falls below the criteria for true Venture Capital, and therefore requires more conventional bank finance - which means the provision of full security for any debt capital. Aquaculture is probably more readily financed from industrial sectors (either other aquaculture or related businesses) than from any other source.

Readers are urged to contact their Local Enterprise company, a qualified consultant or their financial advisor for guidance in business plan preparation

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The core Economic Model for Seabed (Dredge) Mussel Cultivation is contained within your SEABED MUSSEL HYPERBOOK Folder. Access the READ ME FIRST file once again, just to remind yourself how to use the model.

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#### Back to Markets Section

### **Moules Mariniere**

2kg (4lbs 7oz) fresh mussels, washed, debearded and scrubbed 30g (1oz) butter or margarine 1 onion, finely chopped 1 clove garlic, crushed 300ml (10fl oz) dry white wine, or stock 2 x 15ml spoon (2 tablespoons) lemon juice 3 bay leaves salt and black pepper 3 x 15ml spoon (3 tablespoons) fresh chopped parsley

Melt the butter or margarine in a large saucepan and lightly fry the onion and garlic, until onions are soft and transparent.

Add the liquids, bay leaves and seasonings and bring to the boil. Add the mussels all at once, cover and cook over a high heat, shaking the pan occasionally to ensure even cooking.

When all the mussels have opened (discard any that remain closed) transfer to a heated serving dish, reserving the liquid.

Return the liquid to the heat and boil rapidly until reduced by half, stir in the parsley and season to taste.

See a

picture

Pour the sauce over the mussels, before serving with French bread.

#### Serves 4

NUTRITIONAL VALUES PER PORTION (APPROX) 261Kilocalories; 23g Protein; 10g Fat; 8g Carbohydrate; 1g Fibre.





## **Moules Mariniere**





#### Back to Markets Section

# **Pesto Moules**

2kg (4lb 7oz) fresh mussels, washed and scrubbed and debearded 30g (1oz) butter 2 shallots, finely chopped 300ml (10fl oz) white wine 2 x 15ml spoon (2 tablespoons) lime juice 2 x 15ml spoon (2 tablespoons) pesto sauce fresh chopped basil, to garnish

Melt the butter in a large saucepan and cook the shallots, until soft and transparent.

Add the wine, lime juice and pesto sauce and bring to the boil. Add the mussels all at once, cover and cook over a high heat for 4-5 minutes, shaking the pan occasionally to ensure even cooking.

When all the mussels have opened (discard any that remain closed) transfer to a heated serving dish, reserving the liquid.

Reduce the liquid by boiling rapidly for 3-4 minutes.

Pour the liquid over the mussels, garnish and serve with French bread.

Serves 4

NUTRITIONAL VALUE PER PORTION (APPROX) 545 Kilocalories; 63g Protein; 21g Fat; 14g Carbohydrate; 0g Fibre.

See a picture





# **Pesto Moules**





Next recipe



#### Back to Markets Section

# **Mussel and Saffron Pilaff**

455g (1lb) fresh mussels, cleaned and debearded
1 large pinch saffron threads,
2 x 15ml spoon (2 tablespoons) olive oil
1 small onion, peeled and finely chopped
1 clove garlic, finely chopped
125g (4 and a half oz) long grained rice
300ml (10 fl oz) vegetable or fish stock
1 bay leaf
salt and black pepper
30g (1oz) dried currants or sultanas
lemon wedges, to garnish

Preheat the oven to 190°C/375°F,Gas Mark 5

Soak the saffron threads in 3 x 15ml spoon (3 tablespoons) boiling water for 15 minutes.

Heat the oil in an ovenproof casserole dish and add the onion and garlic. Cook until soft.

Stir in the rice. Add the stock, saffron with liquid and bay leaf. Season and bring to the boil. Cook in the oven for 15-20 minutes.

Add the mussels, cover and return to the oven. Cook for a further 10 minutes until the mussels are opened. Discard any mussels that remain closed after cooking. Stir in the dried currants or sultanas.

Garnish with lemon wedges and serve.

Serves 2

See a picture

